



Cooperative Agreement

Between

**Committee for Purchase From People
Who Are Blind or Severely Disabled**

and

SourceAmerica

Modification 02

Effective Date: January 13, 2020

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Cooperative Agreement
between
the Committee for Purchase From People
Who Are Blind or Severely Disabled
and
SourceAmerica

This Agreement is entered into by and between the Committee for Purchase From People Who Are Blind or Severely Disabled, operating as the U.S. AbilityOne Commission (“Commission”), and SourceAmerica, designated herein this Agreement as an AbilityOne Program Central Nonprofit Agency (“CNA”), for the purpose of establishing the governing relationship and roles and responsibilities of each party in its respective role within the AbilityOne Program.

The Commission is the independent federal agency that administers the AbilityOne Program by authority of the Javits-Wagner-O'Day Act ("JWOD Act"), codified in 41 U.S.C. §§ 8501-8506.

SourceAmerica is a nonprofit agency whose mission is to create meaningful employment opportunities and expand choices for people with significant disabilities. SourceAmerica, hereinafter referred to as CNA, has historically served as a Commission-designated central nonprofit agency within the AbilityOne Program as identified in 41 C.F.R. § 51-3 and FAR 8.701 to represent Nonprofit Agencies ("NPAs") employing persons with significant disabilities, and thereby facilitate the distribution of orders by the Federal Government for commodities and services on the Procurement List (“PL”) among qualified NPAs employing persons with significant disabilities under the Program.

SECTION A – BACKGROUND AND OBJECTIVES

1. PURPOSE

The purpose of this Agreement is to establish key expectations and guidance for the Commission and CNA in relation to the implementation and management of the AbilityOne Program. The JWOD Act established the U.S. AbilityOne Commission to both provide and increase employment and training opportunities for persons who are blind or have other significant disabilities through the delivery of products and services to the Federal Government. The JWOD Act also requires the Commission to designate CNAs to facilitate the distribution of Federal Government orders by allocation or other means.

In 2013, the Government Accountability Office (GAO) reviewed the AbilityOne Commission and program and made recommendations to the Commission to address their findings. Additionally, in December 2015, Congress passed the Consolidated Appropriations Act, 2016, Public Law 114-113 2016, that included certain directives for the AbilityOne Commission to address within one-hundred eighty (180) days of the Act's passage, namely (1) to enter into written agreements with the CNAs to provide auditing, oversight, and reporting requirements; and (2) to stand up an Office of Inspector General for the Commission. In addition, Congress directed that the written agreement address nine points:

1. Roles and responsibilities on the part of the Commission and the CNA in project assignment procedures, including decision-making processes
2. Expenditures of funds, including policy governing reserve levels
3. Performance goals and targets
4. Governance standard and other internal controls to prevent fraud, waste, and abuse, including conflict of interest disclosures and reports of alleged misconduct
5. Access to data and records
6. Consequences for not meeting expectations
7. Periodic evaluations and audits on affiliates
8. Periodic review and updates on pricing information
9. Provisions for updating the agreement

2. CENTRAL NONPROFIT AGENCY DESIGNATION

Pursuant to 41 U.S.C. § 8503 (c) and the Consolidated Appropriations Act, 2016, the Commission by execution of this Agreement hereby designates SourceAmerica as a central nonprofit agency (hereinafter referred to as “CNA”) to facilitate the distribution, by direct allocation, subcontract, or any other means, of orders of the Federal Government for products and services on the PL among qualified NPAs for persons who have significant disabilities. As a designated CNA, SourceAmerica, herein agrees to comply with the terms and conditions of this Agreement as well

as the JWOD Act, 41 U.S.C, Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51.

3. DESCRIPTION OF SERVICES

The CNA shall provide management, labor, supervision, materials, equipment and supplies to furnish CNA program services to the NPAs as outlined in the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51. The CNA shall plan, schedule, coordinate, and ensure effective and efficient performance of all services provided. The CNA shall perform the services in a manner that promotes the Federal Government's policies and the Commission's specific objectives as set forth in this Agreement, the JWOD Act, 41 U.S.C. Chapter 85, and implementing regulations, 41 C.F.R. Chapter 51. This is a performance-based agreement that includes performance expectations and consequences consistent with the Congressional mandate of the Consolidated Appropriations Act, 2016. Performance-based specifications express the Government's requirements in the form of the minimum quality standard to be met and consequences for deficient performance.

The overall purpose of this Agreement is to implement Consolidated Appropriations Act, 2016, Public Law 114-113 2016, by establishing the governing relationship between the Commission and the CNA to ensure effective stewardship and to increase employment and training opportunities for persons who have other significant disabilities through the delivery of products and services by the NPAs to Federal Government customers in accordance with and in furtherance of the JWOD Act.

High value is associated with sustaining and increasing current employment levels and developing and executing new lines of business that also increase new employment opportunities.

Key performance indicators of this agreement are:

- Employment Growth
- Program Administration, Oversight, and Integrity
- NPA Support, Assistance, and Development
- Strategic Communications

4. ORDER OF PRECEDENCE

The following order of precedence (listed in descending order) shall be adhered to when conducting business, responding to Commission requests, and ensuring compliance with the AbilityOne Program:

- a) Statutes: JWOD Act, Chapter 85 of Title 41 United States Code
- b) Executive Orders (if applicable to the AbilityOne Program)

- c) Regulation: Chapter 51 of Title 41 Code of Federal Regulations
- d) Cooperative Agreement and Commission Policies and Procedures – It is important to note that the cooperative agreement and Commission Policies and Procedures are supplemental to the JWOD and Commission regulations and do not supersede or replace statute or regulation.

The Commission reserves the right to request documentation and/or require action from nonprofit agencies and other Government entities in support of the AbilityOne Program as detailed in the JWOD.

SECTION B – CONSIDERATION AND FEES**1. CONSIDERATION FROM THE COMMISSION**

- a) Upon designation as a CNA by the Commission, the CNA may charge fees to qualified and approved NPAs participating in the AbilityOne Program for facilitating their participation in the AbilityOne Program in accordance with the terms and conditions of this Agreement, the JWOD Act, 41 U.S.C Chapter 85 and implementing regulations, 41 C.F.R §51, and Commission policies governing the AbilityOne Program.
- b) The CNA agrees to accept Program Fee payments from third party qualified NPAs as full consideration in accordance with the terms and conditions of this Agreement, the provisions of the JWOD Act and the regulations and policies issued by the Commission. Furthermore, the CNA waives the right to collect Program Fee from the Commission.
- c) Notwithstanding the foregoing, nothing herein shall prevent the CNA from charging customary fees including, but not limited to, conference and training fees, loan and interest charges, sponsorships, and advertising fees.

2. PROGRAM FEE CEILING

Pursuant with 41 C.F.R. §51-2.2(f) the Commission sets the fee ceiling on fee paid to CNAs. The fee ceiling is intended for the CNA to generate revenue within their approved business plan, to incentivize the expansion of employment opportunities and to assist in start-ups. All fees collected under this Cooperative Agreement are considered Program Fee.

Use of Fee Collected. The CNA shall use the Program Fee collected only for the intended purposes, under terms and conditions of this Agreement, and in furtherance of the AbilityOne Program, unless otherwise expressly instructed in this Agreement or by the Commission.

3. CENTRAL NONPROFIT AGENCY AUTHORITY TO CHARGE PROGRAM FEES FROM NONPROFIT AGENCIES

- a) The CNA shall calculate Program Fee based on NPA sales to the Government under the AbilityOne Program and in accordance with regulations and policies set forth by the Commission governing the AbilityOne Program.
- b) The total Program Fee charged by the CNA shall be calculated using rates not to exceed the annual Program Fee ceiling rate approved by the Commission. The CNA retains the right to charge a fee less than the fee ceiling.

- c) Documentation of Program Fee payment requests shall be provided by the CNA to the Commission in accordance with reporting requirements set forth in this Agreement or upon written request by the Commission.
- d) The CNA shall notify the Commission of any qualified NPA's failure to make payment of the Program Fee to the CNA. The CNA shall provide the Commission a list of all NPAs that fail to submit timely payment of Program Fee. This list will be submitted within the Quarterly Fee and Expenditure Report.

4. PAYMENT OF PROGRAM FEE

The CNA's request for Program Fee payment shall contain the following:

- 1) The name and address of the NPA;
- 2) The date of the request for Program Fee payment;
- 3) The contract number and/or other identifier of the contract or order under which the request is made;
- 4) Such information and documentation as is required by the contract's description of and sales amount that forms the basis for payment;
- 5) A certification by a CNA official authorized to bind the CNA, as to the accuracy of the CNA's request.

5. COMMERCIAL LINES OF BUSINESS

The Commission authorizes use of Program Fee for commercial efforts to the extent that the commercial efforts are intended to have a direct benefit to the Program mission and do not otherwise detract from the CNA's performance or are considered unallowable under this Agreement.

The Commission's Administrative Memorandum Number 11, Central Nonprofit Agency (CNA) Fee Ceiling Determination Process, states CNAs are authorized to set fees to "generate revenue within their approved business plan, to incentivize the expansion of employment opportunities and to assist in start-ups." Accordingly, the CNA shall provide the Commission PMO with a business plan prior to investing Program Fee in a commercial effort. The CNA must submit a business plan after conducting research but prior to moving to the development of a commercial effort.

The CNA will provide an update on each commercial effort in research and development in each quarterly report. The business plan shall be submitted no later than thirty (30) days after

conclusion of research and shall include details of how the product or service will be developed and how it will benefit the Program. For example, what studies, if any, will be conducted and once conducted, what are the results? Will new assistive technology or methods be developed? Are there any new training packages or techniques that will be implemented and if so, what is the projected net gain? The Commission shall review the plan and provide concurrence or non-concurrence to use Program Fee for the proposed commercial effort within thirty (30) days of receiving the plan.

Also, when using the Program Fee for commercial efforts, the CNA shall provide an annual commercial lines of business report. The report shall have an itemized breakdown of Program Fee expended and revenue generated. The itemization shall detail responses to the aforementioned plan details as well as:

- Total amount of revenue invested back into the AbilityOne Program (with specific information as to how it was reinvested);
- Total number of jobs (as well as for people who are blind or severely disabled) that resulted from the Commercial Lines of Business;
- Total Direct Labor Hours (DLH) resulting from Commercial Lines of Business, also breaking out blind/significantly disabled;
- How much revenue that was invested in the Commercial Lines of Business came from Program Fee; and
- How much revenue will be used for grants/scholarships to NPAs, detailing the specific grants/scholarships.

SECTION C - PERFORMANCE WORK STATEMENT (PWS)**1.0: OBJECTIVE**

The CNA shall provide management, labor, supervision, materials, equipment and supplies to furnish CNA program services as outlined in this Agreement and the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51 and Commission policies governing the AbilityOne Program. The CNA shall plan, schedule, coordinate, and ensure effective and efficient performance of all services provided. All work must be performed in a manner that promotes the Federal Government's policies and the Commission's specific objectives as set forth in this Agreement, and the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51, and Commission policies governing the AbilityOne Program. This is a performance-based agreement. These performance-based specifications express the Government's requirements in the form of the minimum quality standard to be met and consequences for deficient performance.

2.0 : GENERAL REQUIREMENTS

This section describes the statutory and regulatory requirements for the AbilityOne Program. The following sub-sections provide details of requirements for both the Commission and the CNA designated by the Commission to assist in the administration of the AbilityOne Program.

A. Commission Responsibilities

The Commission will perform responsibilities outlined in the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51. The following Commission responsibilities are highlighted for emphasis:

1. Establish and maintain the PL containing the products and services provided by the qualified NPAs participating in the AbilityOne Program which federal agencies are required to purchase;
2. Determine suitability of products and services furnished by qualified NPAs for Federal Government procurement to be added to the PPL;
3. Determine fair market price for products and services added to the PL;
4. Establish ceilings for the fees to be collected by the CNA for services rendered under this Agreement;
5. Maintain and follow the communication protocol involving cooperative efforts to

- communicate projects and products and services determined suitable for performance under the AbilityOne Program;
6. Coordinate with the CNAs to address issues concerning government-wide policies affecting the implementation of the AbilityOne Program;
 7. Assign appropriate Commission staff to monitor the ongoing work and to respond to questions about the Cooperative Agreement. When appropriate, the Commission staff will act as a liaison among the public and private parties and provide a Commission response date for questions. If the Commission fails to meet a posted response date, the CNA shall receive an extension of its corresponding due date equal to one day for each day of delay in the Commission's response;
 8. Determine the adequacy of performance by the CNA in accordance with the terms and conditions of this Agreement;
 9. Ensure compliance with all Agreement requirements and notify the CNA in writing of unsatisfactory performance of the terms and conditions of this Agreement; and
 10. Provide, where necessary, non-financial assistance to achieve the objectives and purposes of the AbilityOne Program.

B. CNA Responsibilities

The CNA shall perform the responsibilities outlined in the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51, consistent with available resources. The following CNA responsibilities, are highlighted for emphasis:

1. Evaluate the qualifications and capabilities of the qualified NPAs and provide the Commission with pertinent data concerning the qualified NPAs, their status as qualified NPAs, their manufacturing or service capabilities, and other information concerning them required by the Commission for making suitability determinations to add products or services to the PL;
2. Oversee and assist qualified NPAs to achieve successful contract performance and contract compliance in furnishing a product or a service to the Government;
3. Provide technical assistance to the qualified NPAs not limited to the following areas:
 - a. Federal procurement issues including, but not limited to, assisting NPAs with

- (1) preparing price proposals to support recommended PL transactions; and
 - (2) resolving disputes regarding performance and payment issues;
 - b. Quality assessment;
 - c. Business process engineering;
 - d. Rehabilitation engineering; and
 - e. Development of Performance Improvement Plans (PIP).
4. Within the policy guidelines of the Commission (by direct allocation, subcontract, or any other means), facilitate distribution of orders from Federal Government agencies among the NPAs with an emphasis on employment growth;
 5. Monitor and assist its NPAs to meet the statutory and regulatory requirements to fully participate in the program, including conducting assistance visits and providing the Commission with the results of those visits, including supporting documentation and analysis required by Commission procedures, and recommendations for improvements;
 6. Recommend to the Commission, with supporting documentation and analysis required by Commission procedures, products or services which may be suitable for provision to the Government by qualified NPAs;
 7. Recommend to the Commission, with supporting documentation and information required by Commission procedures, initial fair market prices for products or services proposed for addition to the PL based upon historical data, market research, and discussions the CNAs facilitate between the qualified NPAs and the federal agency customers;
 8. Recommend and provide assistance with reallocation and/or transfers of projects, products and/or services on the PL to another qualified NPA.
 9. The CNA shall use good faith efforts to ensure all information certified by the NPAs appears reasonable and accurate prior to submission to the Commission.
 10. The CNA shall use good faith efforts to ensure all information in the NPAs' Annual Representation & Certifications appears reasonable and accurate prior to submission to the Commission. The CNA shall follow its procedure to use comparative data and trend analysis to identify and correct anomalies and errors, as appropriate.

3.0 : CNA PERFORMANCE REQUIREMENTS

The CNA shall satisfy the following performance objectives and associated tasks in accordance with the terms and conditions of this Agreement, the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51.

OBJECTIVE 3.1 EMPLOYMENT GROWTH

3.1.1 Employment Growth Plan Analysis. Employment growth for persons who are blind or with significant disabilities is of pivotal importance to the AbilityOne Program. At a minimum, the CNA must provide an employment growth plan that provides new lines of business and employment growth expectations no later than September 1 of each year. The CNA, in consultation with NPAs, federal and state customers, disability community (including veterans), and appropriate education institutions, shall conduct market research and analysis to inform the employment growth plan for the federal market segment. At a minimum, the employment growth plan, due no later than September 1 for each succeeding year, shall incorporate the market analysis results and findings and address the following:

1. Sustaining existing employment. Sustaining existing employment shall result in no net employment loss in lines of business, absent unforeseen changes by the federal customers to phase out or insource certain lines of business or unforeseen declines in a particular industry, measured in terms of direct labor hours (DLH), for both persons blind/significantly disabled and total Significantly Disabled DLH (SDDLH) separately (as reported in Annual Representations and Certifications). The Employment Growth plan shall have clear objectives with measurable progress towards sustaining net employment levels which will be tracked via the quarterly updates and year end results.
2. New employees for existing and new lines of business. Each year the CNA shall establish an employee growth target for existing and new lines of business. At a minimum, the strategic growth plan shall include the annual employee growth targets resulting in net employment growth in existing and new lines of business (as measured in terms of people and disabled full-time equivalents (DFTEs)). For the purpose of determining the potential for innovation, the CNA shall assess career opportunities in relationship to all LOBs (new and existing); anticipate future government needs through relationship building; and research private industry methods of modernization for feasibility of implementation within the AbilityOne Program. Subsequently, the CNA shall map out a strategic approach to accomplishing this type of innovation with the AbilityOne Program. The plan shall have clear objectives with measurable progress towards increasing net employment levels with respect to the innovation requirement. The CNA shall demonstrate at least one or more innovative approach to growing LOBs

and incorporate additional value-added components on a semi-annual basis. Innovative approaches to employment growth consist of the following:

- (1) Creating product families new to the AbilityOne Program;
- (2) Branching out into services new to the AbilityOne Program; and
- (3) Expansion of new or existing products and services to new customers.

These approaches should be outlined in the employment growth plans answering the following questions: (1) What is the new product or service; (2) What is the timeline for implementation; and (3) What is the expected result?

3. Promoting employees in upwardly mobile jobs in indirect labor, supervision, management, or competitive employment positions (including those placed and/or promoted outside of the Program) – as reported in Annual Representations and Certifications. Under current implementation of law, such integrated placements will not be factored into the 75% direct labor hour ratio that NPAs must maintain to participate in the AbilityOne Program, but may be considered when evaluating the CNA's performance. Upward mobility and competitive placement is a two-fold element within the Quality Assurance Surveillance Plan (QASP): (1) Plan approved and in place to increase upward mobility and competitive placements and (2) employee satisfaction with said programs. See QASP (Attachment 2) for further details on the requirements and how each is measured.
4. Procuring (for internal use) the products and services offered by NPAs participating in the AbilityOne Program (measured by number of NPAs reporting such purchases) to the extent available.
5. Barriers to Employment Growth. The CNA shall provide a forecasting report that shows current market demand (to include an environmental scan), future customer needs, and new customer acquisitions. In this report, the CNA shall identify and prioritize the top five (5) barriers to employment growth and the specific action plans that will be addressed within the next twelve (12) months or the duration of a shorter term.
6. A pipeline report that will show customer procurements for the succeeding twelve months.

The CNA shall also provide quarterly employment growth plan updates, as part of the quarterly report, that capture progress being achieved relevant to the strategic growth plan. The CNA shall submit quarterly dashboard reports to the Commission identifying actual results (in terms of DFTEs, direct labor hours, and actual people) of annual net employment growth strategies.

OBJECTIVE 3.2 ABILITYONE PROGRAM ADMINISTRATION, OVERSIGHT, AND INTEGRITY

3.2.1 CNA Governance. Administration, oversight, and integrity of the AbilityOne Program are critical performance elements. To ensure integrity, the CNA shall avoid actions that are contrary to the terms and conditions of this Agreement, the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51, or actions that are otherwise inappropriate or provide the appearance of impropriety. It is essential that the CNA shall not create an actual conflict of interest or appearance of conflict of interest relative to all CNA business practices while operating under and in support of the AbilityOne Program.

The CNA shall implement a business ethics program (including conflict of interest policies) in accordance with Section E.13 of this Agreement to effectively reduce the risk of outside influences directing CNA decisions and implement rules to ensure independence and transparency of its board and executive officers in terms of composition and actions. The CNA shall comply with and shall require all qualified NPAs comply with the Federal statutes, regulations, policy, and guidance on conflicts of interest. The CNA shall establish policies and procedures to assure that 1) Boards and officers understand and uphold their fiduciary responsibilities while avoiding any instances that reflect a conflict of interest; 2) assets are managed properly; and 3) the designated responsibilities under the AbilityOne Program are implemented in accordance with the JWOD Act and all other applicable laws, regulations, policies, procedures, and guidance. The CNA shall train all existing and new CNA employees who support the Program on business ethics and conflicts of interest policies, at least annually.

The CNA shall disclose, in writing to the Commission, all litigation and all allegations, findings or knowledge of violations of federal law (such as fraud, bribery, or gratuity violations) by the CNA and/or its NPAs involving the AbilityOne Program within five (5) business days of initial notice to the CNA, to the extent permitted by law, or not otherwise advised against by the investigating official (noted in Deliverables Schedule as “Mandatory Disclosures”). The CNAs shall also provide the Commission with an explanation of how the violation occurred as that information becomes available and the steps the CNA is taking to educate the NPA on how to prevent similar or future violations related to the AbilityOne Program. If the violation occurred by the CNA, the CNA shall provide the Commission with the steps the CNA is taking to prevent further similar violations. In addition, the CNAs shall report in writing any potential conflict of interests affecting the PL and AbilityOne Program to the Commission within five (5) business days of learning of the actual or perceived conflict of interest.

3.2.2 CNA Board Governance. The CNA shall require executive and board members to disclose and certify annually, and prior to any Board decision where the members’ personal interests may be affected by CNA and AbilityOne Program business and transactions. The CNA

shall submit a Board of Directors Disclosure Report to the Commission, no later than July 31 each year, or within 30 days of any change to the CNA's board membership. To avoid the appearance of an impropriety, no board member can vote and/or approve any action impacting AbilityOne PL new opportunities, allocations, and/or re-allocations of contracts that creates a personal conflict of interest without the express written approval of the Commission upon full disclosure of the nature of the conflict of interest. The CNA shall maintain records indicating recusal of board members and the reason for the recusal.

To avoid the appearance of an impropriety and improper influence, the composition of the CNA Board of Directors shall be as follows no later than March 1, 2020:

1. Not be composed of current CNA employees other than the CEO in a non-voting *ex Officio* capacity;
2. Have no greater than 40% composition of voting Directors from current AbilityOne Program NPAs;
3. Not be composed of less than 25% people who are disabled, and shall actively seek participation by people with disabilities;
4. Ensure board officer positions (Chair, Vice-Chair) are not filled by AbilityOne Program NPA executives;
5. Ensure that no CNA executive(s) (i.e. VPs and above)-serve as board members of AbilityOne program NPAs;
6. Ensure that no CNA executive(s) (i.e. VPs and above) serve as board members of associations representing AbilityOne program NPAs;
7. Ensure that no executives and/or board members of associations representing AbilityOne Program qualified NPAs serve as board members of the CNA, other than a member of the National Council of SourceAmerica Employers (NCSE) Executive Team. This requirement does not preclude the founding National Nonprofit Agencies (NNAs) from sitting on the CNA Board;
8. Maintain an audit committee to oversee the CNA's financial affairs, and audits are conducted by an independent auditing firm that is overseen by the audit committee; and
9. Upon written request from the Commission, provide to the Commission, for Commission review only, the Meeting Minutes of any public meeting/session.

3.2.3 Establish and Maintain Internal Controls. The CNA shall establish the necessary internal controls in accordance with applicable laws, regulations, and guidance governing nonprofit institutions as well as to satisfy the requirements under the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51 and Commission policies and guidelines. The CNA shall assess and evaluate its internal controls in accordance with this Agreement and other applicable laws and regulations governing the same, to ensure that the

controls are effective and updated when necessary to successfully carry out its responsibilities and avoid potential for waste, fraud, or abuse. The CNA shall also inform the Commission of the results of this assessment not protected by attorney-client privilege or otherwise, and demonstrate to the Commission that the controls it has in place are sufficient to meet all the laws, regulations, and guidance governing nonprofit institutions as well as to satisfy the requirements under the Consolidated Appropriations Act and the JWOD Act, implementing regulations and Commission guidelines.

3.2.3.1 Internal Control Reporting. Annually, no later than September 1st, the CNA shall provide to the Commission, a report that lists the CNA's internal control audits related to the AbilityOne Program including, but not limited to, the description/ scope of the audit; number of material findings; and management action plans to address such findings. The CNA shall submit to the Commission the necessary reports in accordance with this Agreement as well as Commission policy.

3.2.3.2 Financial Statement Audit. Annually, no later than February 15, the parties agree that for the purpose of this Agreement, the CNA must submit its audited financial statements along with the independent auditor's opinion thereon. In addition to the financial statement audit, the CNA must also submit any other formal audit related communications. For example, communications that may include recommendations to improve internal controls over financial reporting for the federal program that includes, at a minimum: (Assets, Liabilities, Expenses, Cash Flows from operating activities, investments, reserves, employee-related benefits, Leases, Hotel contracts, and legal matters) a summary of prior audit findings and corrective action plans. The CNA shall implement all recommendations related to material weaknesses or significant deficiencies in internal control over financial reporting. The audit shall be performed by an independent Certified Public Accounting Firm.

3.2.3.3 Agreed Upon Procedures. Agreed upon procedures engagements may be performed in accordance with the American Institute of Certified Public Accountants (AICPA) attestation standards. If the CNA is required to engage an accountant to perform agreed upon procedures related to certain aspects of this agreement, the procedures should be developed in collaboration with appropriate representatives from the Commission. The independent accountant's report on the results of the agreed upon procedures engagement would be provided to the Commission in accordance with a timeline set by the parties.

3.2.4 CNA General Management and Administration. The CNA shall integrate and coordinate all activities required to provide CNA services. The CNA shall participate in ad-hoc In-Process Reviews (IPR) of program performance with special emphasis on employment growth and financial management updates. The CNA shall submit the necessary reports and

documentation to the Commission not later than thirty (30) days after date of Commission request in preparation for the ad-hoc IPR.

3.2.4.1 Memoranda of Agreement (MOAs), Memoranda of Understanding (MOUs).

Any MOAs, MOUs, or similar agreements with federal agencies pertaining to the CNA's performance in the AbilityOne Program require Commission approval prior to final completion and execution. The CNA shall obtain Commission approval at least ten (10) business days in advance of entering into any such MOAs, MOUs, or similar agreements. Annually, no later than January 31 the CNA shall submit a report of all current MOAs/MOUs with federal agencies to the Commission.

3.2.4.2 Financial and Accounting System. The CNA shall establish and maintain a financial and accounting infrastructure that meets appropriate Generally Accepted Accounting Principles (GAAP), appropriate internal controls, and government financial system requirements, including separate cost centers for pursuit of AbilityOne Program and commercial activities.

3.2.4.2.1 Costs for Services. For all services provided to the Commission, the CNA shall maintain appropriate documentation to provide transparency and isolate appropriate cost elements associated with providing the services. The CNA shall prepare and maintain documentation that explains and itemizes costs allocated to the Commission for all services provided prices charged.

3.2.4.2.2 Reserve. To assure that the CNA has the ongoing financial ability to perform against this Agreement, the CNA shall provide a copy of its Reserve Policy and annual reports showing fiscal year end reserve levels of both net assets and liquid assets no later than December 31 of each year.

3.2.4.2.3 Expenditures. In addition to quarterly reports, the CNA shall provide an annual report of AbilityOne expenditures no later than September 1. This report shall provide annual detail of: previous year's expenditure results; previous year's budget; current year's projected results; current year's budget; and next year's draft budget. The line item detail to be provided shall include: AbilityOne Program support for the efforts of the Commission; NPA financial support; compensation & benefits, travel & meetings; professional services; training; advertising and promotion; other operating expenses; and expenses reportable by the Consolidated Appropriations Act of 2016. Notwithstanding the stated due date, the Commission has the discretion to request such reports and additional details as needed.

The CNA shall also provide an annual reconciliation report of the CNA expenditures for the prior year that are required by Congress no later than May 15. This report shall include: all categories included in the quarterly CNA

Expenditure Report, Section C.4.2. employee salaries (total); executive salaries; employee benefits (total); executive benefits; travel (total); executive travel; lobbying; advertising and promotion; and liquid assets reserve level (restricted and unrestricted).

3.2.5 Equitable Allocations and Recommendations. In accordance with Commission policies, the CNA shall conduct fair, transparent and equitable allocation or recommendations of products and services on the PL to qualified NPAs with impartiality (excluding evaluation factors, such as past performance) and without improper preferential treatment. In making both allocation and recommendation decisions, the CNA shall follow Commission policies. Annually, no later than January 31, the CNA shall submit a CNA Allocation and Recommendation Performance Report to the Commission. This report will detail examples of equitable allocations, expansions of NPA opportunities in different LOBs, as well as an increase in recommendations that result in PL additions. Every three (3) years, the CNA shall submit for the Commission's review and approval, the NPA Allocation and Recommendation policies and procedures. Upon approval, the CNA must publish and make available to the Commission and qualified NPAs the final approved CNA Allocation and Recommendation policies and procedures no later than January 31, 2020, and review/update every three (3) years thereafter. The CNA shall submit to the Commission revised policies and procedures when substantive changes are incorporated notwithstanding the three-year requirement: substantive changes, for the purposes of this review, is defined as all non-administrative revisions (not editorial changes); changes that have the potential to impact or alter due process, eliminate or shorten response time, or in any way impact integrity, accountability, or fairness of the process. The Commission reserves the right to conduct ad-hoc reviews of the Allocation and Recommendation policies and procedures, and implementation or request changes based on changes in law or as a result of litigation. In accordance with the CNA's Allocation and Recommendation policies and procedures, any appeals where the decision is overturned by the Commission are subject to measurement within the QASP (Attachment 2).

3.2.6 Quality Work Environment (QWE) Initiative. The QWE Initiative was established by the Commission in 2010. Since then, the CNA has been responsible for implementing and promoting the voluntary participation of its associated nonprofit agencies. The CNA will ensure that NPA training and facilitation to support QWE assessments remain available to associated agencies within 30 days of an NPAs' request. CNA will provide adequate resources for its staff to facilitate up to 60 QWE NPA self-assessments per year. Ten (10) business days prior to the QWE Steering Group annual meetings, the CNA shall provide QWE participation statistics. The CNA will provide QWE participation statistics in the same format as it provides to the QWE Steering in the quarterly reports to the Commission.

3.2.7 Procurement List-Related Operations

3.2.7.1 Understanding NPA Capabilities and NPA Evaluation. The CNA shall understand capabilities of qualified NPAs in order to develop and recommend products

and services which may be suitable for provision to the Government by the NPAs. When an NPA has submitted a proposal, the CNA shall evaluate an NPA's technical capability to furnish products and services to the Government.

3.2.7.2 NPA Recommendation and Supporting Documentation. The CNA shall obtain, review, and analyze the qualifications and capabilities of the NPAs before making recommendations of an NPA to the Commission. NPA qualifications and capabilities information includes but is not limited to the technical capabilities presentation, NPA Recommendation Process information and project development plans. The CNA shall obtain, review and submit procurement information to the Commission in support of its recommendation. Procurement information includes, but is not limited to, current contractor, market research, performance work statement, product specifications and solicitations. The CNA shall make documents and information related to the NPA Recommendation Process available within ten (10) business days of a written request from the Commission. In carrying out the responsibilities of this agreement and meeting the delivery requirements, the CNA shall require the NPAs to certify that the NPA information and documentation are complete, accurate, and timely, in accordance with the Commission manuals

3.2.7.3 Complex Projects Feasibility Analysis. The CNA shall conduct an analysis of all complex projects in terms of their feasibility for addition to the PL. The results of the feasibility analysis will be reported to the Commission in accordance with the Commission's guidance for complex projects. This analysis is not submitted via PLIMS, as it is understood that the analysis is submitted to generate discussion and a decision at a point in time well before an add product/service package would be received in PLIMS.

3.2.7.4 Proposed Additions to the Procurement List. Both the CNA and NPAs shall certify the proposed additions to the PL and all supporting documentation, are accurate, complete and comply with all Program regulations, policy and procedural requirements, when submitted to the Commission. All proposed additions to the PL shall be submitted through the PLIMS. The CNA shall ensure all proposed service project additions to the PL are submitted to the Commission through PLIMS no later than 120 days prior to the start of the service project period of performance. The CNA is permitted to send a written request for an extension to the Commission's PMO and Business Operations division detailing the length of the extension and the justification for the request.

3.2.7.5 Changes to the Procurement List. Assist the Commission with maintaining the PL by submission of changes and updates to PL information including supporting documentation and information as required by Commission procedures.

3.2.7.6 NPA Performance Quality Assistance. The CNA shall monitor and assist NPAs in maintaining contract performance and provide technical assistance to NPAs as

necessary and consistent with available resources. Technical assistance includes, but is not limited to, federal procurement subject matter expertise, quality assessment, development of Performance Improvement Plans (PIP), business process reengineering and rehabilitation engineering. If either the NPA or the CNA receives notice of unsatisfactory performance from the customer, the CNA shall assist in resolution. The CNA shall establish, maintain and execute a PIP system as appropriate that supports strict agreement compliance by the NPAs. The CNA shall notify the Commission within ten (10) business days of initiating or closing a PIP. The notification to the Commission of a PIP completion or closure shall include the NPA's response to the Corrective Action Plan (CAP) and reasons for closure (completions of the CAP, NPA left the program, etc.). The NPA's response to the CAP shall outline actions the NPAs have taken in order to satisfy the CAP and the reason for closure shall identify specific corrective actions completed. If the PIP or other corrective action is unsuccessful, the CNA shall recommend reallocation of the product or service to another qualified NPA.

3.2.7.7 Co-Brand Report. Quarterly, the CNA shall respond to Commission supplied information detailing all items added to the PL for which a co-brand agreement has been executed. The quarterly co-brand report will be provided by the Commission to the CNA on or about the first business day of each quarter but no later than the third business. The report will be in the form of an email and will include four (4) elements:

- The full co-brand report as an attached spreadsheet.
- Notations on any initial co-brand agreement that is expiring in the next six (6) months. This notation will appear quarterly.
- Notation on any extended (exercised option) co-brand agreement that is expiring in the next twelve (12) months. This notation will appear quarterly.
- A list of co-brand solicitations with expiration dates (two years from the due date for responses to co-brand solicitations).

The response, due no later than fifteen (15) days after the end of each quarter, must include the following.

- Notification of any material changes to any executed co-brand included in the full co-brand report (spreadsheet). A material change might include a decision to terminate a co-brand agreement or an early decision to not exercise an option.
- Notification of any discrepancies found in the report.
- Co-brand Agreement amendments to exercise options must be reviewed by Commission staff at least 30 calendar days prior to the expiration of the base period of the co-brand agreement.

Any changes to the original co-brand agreement must be highlighted in the amendment to exercise option period, including changes to PL items, or any other material changes to the original agreement. Exercised options must be executed and delivered to the Commission at least seven (7) calendar days prior to the expiration of the base period of the co-brand agreement. Co-brand re-competitions must be posted to Federal Business Opportunities (FBO) no later than six (6) months prior to the expiration date of an exercised co-brand agreement option. Standard information required for co-brand agreement solicitations applies.

3.2.7.8 Replacement Products. The CNA shall respond to Commission supplied information regarding replacement products. The Commission will provide the report on the first business day after the end of each quarter. The CNA shall conduct an analysis of all products that are included in the report and have been replaced on the PL to determine if the item that was replaced should be deleted from the PL. The CNA shall provide a response to the Commission no later than fifteen (15) days after the end of each quarter. The CNA's response report shall include the following elements: PL Number, PLIMS Transaction Identification (TID) for the original addition (if applicable), PLIMS TID for the replacement product (if applicable), NSN, NSN Name, contracting activity(ies), and producing NPA(s).

3.2.7.9 Manufacturing and Development (M&D) Projects. The CNA shall provide a report no later than fifteen (15) days after the end of each quarter to detail information on M&D projects. The report shall include the following elements: An Executive Summary; M&D process description; a list of all projects offered by the government in the last two (2) years and who (government agency) offered the project; of the projects in the last two (2) years, detail which projects were accepted, who the NPA was that the project was assigned to, whether the project was for a new product, additional NSN(s), or for replacement products, the quantity produced and the DLH that were realized. Finally, if the product was added to the PL, provide the PLIMS TID number. If the product was not added to the PL, provide an explanation why.

3.2.8 Fair Market Price (FMP)

3.2.8.1 Recommended FMP Submission. Recommended FMP Submission for Price Changes. The CNA shall submit to the Commission all documentation used in the compilation, negotiation, and preparation of recommended-FMP (for both products and services), including fully executed concurrences (CBSD 1005 or SPF) from all parties (NPA(s), CA, CNA) and actions to review and update, in accordance with Commission policies and procedures, at least ten (10) business days prior to the anticipated FMP effective date. Exceptions to the ten (10) business day submission requirements will be considered by the Commission on a case-by-case basis. In carrying out the responsibilities of this Agreement and meeting the delivery requirements, the CNA shall

require that the NPAs certify that required information and documentation are complete, accurate, and timely, in accordance with the Commission manuals. The CNA shall make every effort to communicate to both the government customer and the NPA that FMP must be approved by the Commission before the start of a contract's period of performance.

Quarterly, the CNA shall respond to Commission supplied information detailing all service projects. These quarterly FMP Service Projects reports will be provided by the Commission to the CNA on or about the first (1st) business day but no later than the third (3rd) business day of the start of each quarter (October, January, April, July). For all services on this list, the report shall include: PL number, project number, location, NPA, service period end date, and whether or not the service period has expired (i.e., prices are out-of-date). The CNA shall provide its response to each report within fifteen (15) business days of the data extract being released. The CNA response shall detail whether or not the NPA continues to provide the service (the project is active or inactive). In addition to this information, the CNA is required to update all expired price service projects within one year from signing this Cooperative Agreement as the corresponding QASP metric (Attachment 2) is based upon the CNA updating all service project prices which are beyond the expiration date. Any anticipated delays should be submitted to the Commission within fifteen (15) business days prior to the anticipated FMP effective date and will be reviewed on a case-by-case basis (including Impasse situations). Mid-year (starting 6 months after the signing of this Agreement), the Commission will assess the CNA's progress on meeting this goal and the CNA will be rated at the end of the year. All active price projects are required to be kept updated as well and will be measured in that same QASP element.

In subsequent years, to remain within the Satisfactory rating, at least 91% of service project prices must remain up-to-date and completion of this requirement will be measured in a separate QASP element among other related metrics. The Commission will monitor on a semi-annual basis with the final result being rated annually. Finally, all service price change requests must be received by the Commission at least two (2) weeks after the CNA's receipt of the information.

3.2.8.2 Cost and Price Point of Contact. The CNA shall designate and maintain a primary Point of Contact for all PL Price and Price-related matters.

3.2.9 Project-level Representations and Certifications *RESERVED*** [Language agreed upon as of 10 June 2019]** The CNA shall review the requested project-level information provided by the NPAs to identify any errors, omissions, or anomalies and make available to the Commission and the Contracting Activity for inspection within ten (10) business days of request by the Commission. The CNA shall use good faith efforts to ensure all information certified by the NPAs appears reasonable

and accurate prior to submission to the Commission. The CNA shall follow its procedure to use comparative data and trend analysis to identify and correct anomalies and errors, as appropriate.]

3.2.10 AbilityOne Information Toll Free Number. The CNA shall maintain a log of all inquiries and project leads coming through the “800” phone numbers (currently handled by SourceAmerica) and share that information with the Commission and other CNA(s) on a monthly basis.

3.2.11 Efficiency and Cost Savings. The CNA shall monitor, track, and report increased efficiencies and cost savings achieved which result in positive outcomes for the AbilityOne Program. Annually, as part of the fourth quarter report (quarterly updates can be provided as a temperature check), the CNA shall include a separate section delineating and explaining each increased efficiency, the related cost savings, and the corresponding outcomes realized throughout the year.

OBJECTIVE 3.3 SUPPORT AND ASSIST NPAS WITH ABILITYONE REGULATORY AND FEDERAL BUSINESS REQUIREMENTS

3.3.1 Represent NPAs to the U.S. AbilityOne Commission. As set forth in the JWOD Act, 41U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51, the CNA shall represent the NPAs in matters before or brought to the Commission or as directed by the Commission.

3.3.1.1 NPA Qualification. The CNA shall evaluate and recommend NPA initial qualification to the Commission in accordance with 41 C.F.R. § 51-4.2. This includes, but is not limited to, evaluating whether an NPA meets the definition of a qualified NPA. The CNA shall provide assistance to NPAs to ensure that proposed NPAs have valid Commercial and Government Entity (CAGE) codes, Data Universal Numbering System (DUNS) numbers, and are registered in the Federal System for Award Management (SAM) upon being determined to meet the initial AbilityOne Program qualifications. Additionally, the CNA shall review and evaluate Annual Representations and Certifications submitted by NPAs in accordance with 41 C.F.R. § 51-4.3 to recommend to the Commission whether an NPA has maintained its qualifications to participate in the AbilityOne Program.

3.3.1.2 NPA Recommendation. The CNA shall recommend to the Commission, with the supporting information required by Commission procedures, products or services which may be suitable for provision by its NPAs. The CNA will follow its process for recommendation established in accordance with the requirements specified in Section 3.2.5 above.

3.3.1.3 NPA Regulatory Review and Assistance Visits (RRAV). The CNA shall

monitor, report, and assist NPAs in maintaining qualification in accordance with 41 CFR § 51-4.3. The CNA shall evaluate with reasonable due diligence consistent with available resources whether NPAs are also in compliance with the JWOD Act, 41 U.S.C. Chapter 85 and implementing regulations, 41 C.F.R. Chapter 51, Commission Compliance Policies. Consistent with available resources is not intended to reduce the level of monitoring but rather, add flexibility to the visiting method, IAW the list of visits proposed for each FY. The CNA shall submit any changes that are made to the CNA's qualified NPA oversight protocol, within (30) days of any change to the Commission for review and approval. The CNA shall conduct RRAV of NPAs at required intervals or as may otherwise be necessary and submit a post-visit trip report electronically in Procurement List Information Management System (PLIMS) containing the findings and recommendations, as required, to close-out such reviews within ten (10) business days of the review. If the CNA finds that an NPA is not meeting Program qualification requirements, under the authority delegated to the CNA by the Commission under 41 CFR 51-3.2(b), the CNA shall require the NPA to initiate and complete corrective action(s). The CNA shall ensure that the corrective actions could reasonably result in the correction of the deficiencies identified during the RRAV by reviewing documentation from the NPA attesting to completion of the corrective actions.

When the NPA's report of corrective action is received by the CNA, the CNA shall close-out the review by submitting a supplemental post-visit Corrective Action Compliance Visit Report electronically via PLIMS within ten (10) business days of receipt of documentation from the NPA attesting to completion of the corrective action. The supplemental post-visit trip report shall include a report of the corrective actions taken by the NPA; the PLIMS transaction number for the initial NPA RRAV post-visit trip report; the name of the NPA visited, name of reviewer from the CNA, and date of the initial review. NPAs may not be granted more than one (1) extension from the CNA without prior approval from the Commission.

The CNA shall also provide its fiscal year (FY) regulatory review list to the Commission no later than September 1 of each year and an End-of-the-Year Regulatory Review analysis annually, no later than January 31 of each year.

3.3.1.4 Phase-In Report. In accordance with (IAW) Commission Procedure 51.401-01, Phase-In Procedures, the CNA shall report the status of all projects that have an approved phase-in period to the Commission, Director, Oversight and Compliance, on a quarterly basis. The quarterly phase-in report shall be submitted as part of the quarterly report and shall include the following elements; 1) Status of Project-specific DLH ratio (Green – On schedule, Yellow – <10% variance of approved schedule, Red – >10% variance of approved schedule), 2) NPA Name, 3) Date Phase-In Was Approved, 4) Length of Approved Phase-In (in months), 5) Approved Project-specific DLH Ratio Percentage (for

start of project), 6) Current Project-specific DLH Ratio Percentage (last day of quarter reported), and 7) Explanation for Failure to Meet the DLH Ratio Requirements IAW Approved Phase-In.

3.3.1.5 Prime Contractor. Upon execution of this Agreement, the CNA may perform as the prime contractor when for example: (1) qualified NPAs do not have the capacity to perform the service; (2) when the government customer requests this arrangement, unless prior approval is received from the Commission; (3) or to manage subcontracts and allocate orders equitably when approved by the Commission. The intent of this provision is for CNAs to support NPAs' ability to do business with the government and shall not unnecessarily compete with the NPAs. The CNA shall not charge a Program Fee from any NPAs serving as subcontractors. The CNA shall not charge any fees unallowable by law or regulation when serving as the prime contractor. Annually, no later than October 31, the CNA shall submit a list of all federal contracts where the CNA serves as the prime contractor. Within the submitted documentation, the CNA must explain why it is the prime contractor and provide a plan (to include milestones) to phase-out as a prime and phase-in an NPA (barring if the need for the CNA to be prime is appropriate).

3.3.1.6 Overall Direct Labor Hour Ratio Compliance Report. In accordance with Commission Policy 51.403, NPAs out of Compliance with Commission Regulations, the CNA shall report the overall DLH ratio status for any NPAs with a cumulative overall direct labor ratio below 75 percent. The report shall be provided to the Commission on a quarterly basis, as part of the quarterly report, and shall include the following elements, at minimum: 1) Name of the NPA; and 2) Cumulative Overall Ratio. These minimum reporting elements do not preclude the CNA from including additional reporting elements in the quarterly report.

3.3.2 Representations and Certifications. The CNA shall assist the AbilityOne participating NPAs in the information gathering and filing of the NPAs' Annual Representations and Certifications (AR&C) in accordance with 41 CFR §§ 51-3.2 and 3.6.

3.3.2.1 Submission of Form 401 or 402. The CNA shall, at the time designated by the Commission, submit a completed, original copy of the appropriate Initial Certification (Committee Form 401 or 402) in PLIMS for the NPA concerned within ten (10) business days of designation or receipt of the Initial Certification from the NPA, whichever is later. This requirement does not apply to a NPA that is already authorized to furnish a commodity or service under the JWOD Act.

3.3.2.2 Submission of Annual Representations and Certifications. The CNA shall diligently review all Annual Representations and Certifications (AR&C) from the NPAs at the end of the year before submitting the AR&C to the Commission. The CNA will use good faith efforts to review for irregularities and outliers, such as discrepancies between

hours, and labor, or other anomalous data when compared to previous quarters or years of data, and resolve them with the NPA within the first thirty (30) days of submission. (See Attachment 6 for AR&C Review Process.)

The CNA shall forward to the Commission, annually, by December 1, electronic copies of the appropriate AR&C for the fiscal year ending the preceding September 30 for each of the NPAs, and data extract containing all within the AR&C and a summary report that contains the following information:

- i. Total number of Producing NPAs for the fiscal year (reconciled and agreed by the Commission) that are required to submit AR&C to “maintain qualifications” to participate in the AbilityOne Program.
- ii. List of NPAs that did not submit the required AR&C by the November 1 deadline.
 1. List of NPAs that certified potential inaccurate/inconsistent/falsified data on the AR&C Form.
- iii. Number of NPAs reporting below the Agency Overall Direct Labor Hour Ratio required ratio (year-end cumulative), identifying any NPAs with Commission approved ratio exemptions and surges. Include the list of NPAs “Notice of Failure to Maintain Qualifications” letters were sent to.
- iv. Stated reason for not meeting minimum required percentage (e.g. WIOA, security clearance, demographics, geographic, transportation, etc.) if provided by the NPA.
- v. Narrative summary of Data Analysis.
 1. Report Appendix: AR&C Data Analysis Extract – highlighting any identified data potential inaccuracies/ inconsistencies/falsifications that need to be resolved with the NPA.

3.3.2.3 Risk and Financial Assessment. Upon the Commission’s direction and consistent with available resources, the CNA shall obtain an independent financial assessment of an NPA to ensure that the NPA has the financial, management, and business capability to fulfill the contractual obligations as a qualified NPA designated to perform work on the PL. The CNA shall provide a report to the Commission regarding the financial assessment findings, within ten (10) business days after completion of third party financial assessment as long as it meets the Commission’s overall deadline.

3.3.3 Training

3.3.3.1 NPA Training. The CNA shall develop and offer training programs, independently or in cooperation with the other CNA(s), that result in the AbilityOne qualified NPAs’ awareness and understanding of the requirements of the JWOD Act, the Commission’s regulations, and AbilityOne Program policies and procedures. The CNA

shall train, develop, and assist NPAs to understand and meet their requirements under the AbilityOne Program, and to enhance NPAs' ability to successfully compete for future contracts. The CNA shall provide training to the NPAs on the federal procurement process and negotiation techniques, including refresher training, on an annual basis.

3.3.3.2 : AbilityOne Workforce Training. The CNA shall develop and provide training programs, independently or in cooperation with the other CNA(s), that develop the knowledge, skills and upward mobility potential of individuals who have significant disabilities employed at AbilityOne qualified NPAs. Such training may include the use of business software programs, leadership skills, or specific technical certifications.

3.3.3.3 : CNA Staff Training. The CNA shall ensure that a sufficient number of CNA staff members have the necessary knowledge, skills, and abilities to effectively perform CNA technical duties, to include: knowledge of the federal procurement process, cost and price analysis, Agreement administration, regulatory compliance, and maintaining AbilityOne Program qualifications.

3.3.3.4 : Training Reports. Annually, no later than January 31, the CNA shall provide training and employee development reports to the Commission with highlights provided in each Quarterly Report submission. The training reports shall include, but are not limited to, the number of employees trained, type of training provided, training description, source of training, duration of training, future training opportunities, and training results.

OBJECTIVE 3.4 STRATEGIC COMMUNICATIONS

3.4.1 : Strategic Communications

Scope of Strategic Communications. For the purposes of this Agreement, the term "Strategic Communications" is used to describe both the Strategic Communications function, the Government Affairs and Public Policy function of the CNA, and the Commission Government Affairs function. However, no hierarchical relationship is implied. The Government Affairs and Public Policy function may be referred to separately in this Agreement. The scope of Strategic Communications refers to AbilityOne Program-related activities.

1) 3.4.1.1: Provide Written Notice to the Commission Prior to Significant Meetings or Events.

3.4.1.1: Deliverable – Significant Meeting Notification

2) 3.4.1.2: Plans.

3.4.1.2: Deliverable – Strategic Communications Annual Plan

3) 3.4.1.3: Publications.

4) 3.4.1.4: Web and Social Media.

5) 3.4.1.5: Public Relations.

3.4.1.5.1: Writing and Editing

3.4.1.5.2: Meetings, Events and Conferences

3.4.1.5.3: Deliverable – Communications Audits and Measurement

3.4.1.5.4: Deliverable – Quarterly Activities Report

3.4.1.5.5: Deliverable – Annual Activities Report

6) 3.4.1.6: Advertising and Market Research.

3.4.1.6.1: Deliverable – Annual calendar of proposed AbilityOne Program ad placements

3.4.1.6.2: Deliverable – Market Research and Surveys

Within the QASP Strategic Communications section, performance refers to products and services consistent with recognized standards of research, planning, implementation, evaluation and outcomes established by professional associations.

The Commission acknowledges that Strategic Communications Support and Collaboration – including as related to public relations, marketing, conferences, media, agency officials, and other senior government personnel – are part of the CNA’s work under this Agreement and may be performed by the CNA using Program Fee.

3.4.1.1 Providing Written Notice to the Commission Prior to Significant Meetings or Events. To the extent practicable, the CNA shall ensure the Commission has notice in writing, at least ten (10) business days in advance, of significant meetings. In the event of a CNA concern about the Commission or AbilityOne Program, the Commission encourages the CNA to seek resolution with the Commission of any concerns prior to significant meetings. Significant meetings and events include meetings with key stakeholders, Congressional members and staff, White House and Executive Office of the President, and public-facing engagement with members of the disability community regarding the AbilityOne Program. The CNA acknowledges and agrees that it is not authorized to represent or advocate on behalf of the Commission or the AbilityOne Program to Congressional members and staff, White House and Executive Office of the President or other key stakeholders. This does not infringe upon the CNA’s right to represent theirs or the NPAs’ interests.

“Significant meetings” generally refer to the position and level of the participants and include but are not limited to CNA Board of Directors, CNA VPs and above whom are meeting with military or civilian commanders, federal Senior Executive Service, Executive Leaders, Flag Officers, and Political Appointees, including the Executive Branch/Administration. The “disability community” generally refers to a group or organization of disability consumers, advocacy and/or activist groups. The CNA shall not communicate a Commission position that has not been coordinated with the Commission.

3.4.1.2 Plans. The CNA shall submit an annual Strategic Communications plan, no later than September 1, to the Commission. Content should include the CNA's planned activities, including activity under each of the 6 minimum elements (see 3.4.1), for CNA Strategic Communications activities paid for with fees charged under this Agreement. The Commission may require certain format and content elements. The Commission may request support for planning, as well as request coordination and / or approval of Program-related CNA Strategic Communications plans, for selected activities and events.

3.4.1.3 Publications. Each year the CNA shall provide the necessary support and resources to ensure the timely design and production of one major publication to communicate information about the AbilityOne Program to key audiences. The Commission will provide substantive requirements and timelines to the CNA at least 120 days prior to the publication deadline. Exceptions will be addressed on a case-by-case basis, with at least 90 days for web publications. Additional publications may be identified by the Commission for support and negotiated separately with the CNA. Publications may include the Annual Report, AbilityOne Magazine, and Procurement Guide Book. As requested by the Commission, the CNA shall revise and/or update publications.

Not later than December 31, 2019, and to the extent possible, the CNA shall provide all digital and analog files for all publications previously designed at the Commission's request for the Program and the Commission, including but not limited to: AbilityOne magazines, Procurement Guides, Brand Books, Solutions brochures, fact sheets, and other publications. To the extent possible, these files shall be "source" files. If "source" files are unavailable, to the extent possible these files shall be editable and not PDFs.

3.4.1.4 Web and Social Media. The CNA shall provide web and social media support to the Commission, including providing content, when requested by the Commission and consistent with available resources.

No later than September 30, 2019, and to the extent possible, the CNA shall provide the Commission with all digital and analog content and files associated with operations and support of www.abilityone.gov and any websites the CNA has previously designed at the Commission's request for the Commission or AbilityOne Program.

3.4.1.5 Public Relations. Public relations is a strategic communication process that builds mutually beneficial relationships between organizations and their publics. As requested by the Commission, and consistent with available resources, the CNA shall support planning of special Commission events and related media coverage, and special media campaigns. The CNA shall provide the Commission with advance notification of potential speaking engagements involving Commission members or staff at least 10 business days before such individuals are contacted. The CNA shall share messaging,

media relations and crisis communications with Commission Public Affairs in a timely manner that provides the Commission with advance and appropriate situational awareness.

3.4.1.5.1 Writing and Editing. The CNA shall provide writing and editing and planning support to the Commission, as required, for activities and events on a frequency to be coordinated by the CNA and the Commission consistent with available resources. The Commission and the CNA will separately agree on the specific requirements and timelines prior to the commencement of work by the CNA on each assignment.

3.4.1.5.2 Meetings, Events, and Conferences. As requested by the Commission, the CNA shall provide support and resources, including plaques or presentation items, for AbilityOne Program meetings, events and conferences, including outreach to NPAs, members of the disability community, and government customers.

3.4.1.5.3 Communications, Audits, and Measurement. As requested by the Commission, and consistent with available resources, the Commission may require the CNA to provide measurements of Strategic Communications activities, including as part of a communications audits, of its overall Strategic Communications to systematically assess capability and capacity for, or performance of, essential Strategic Communications activities practices. A communications audit shall be conducted using standard communications audit practices and include any key areas suggested by the Commission. As may be reasonably required by the Commission, communications audits and measurement shall include historical information, as well as information related to NPA Strategic Communications. Measurement information and communications audit report results shall be submitted in 30 days.

3.4.1.5.4 Quarterly Activities Report. The CNAs shall provide quarterly activities reports on: (1) Program-related Strategic Communications, and (2) Government Affairs and Public Policy. As may be required by the Commission, reports shall include, but not be limited to, information about past, present and future internal and external activities such as events, programs, initiatives, key stakeholder engagement and outreach, executive communications, surveys, focus groups, web and social media assessments, and associated metrics. The report shall be submitted at the end of each quarter, as part of the quarterly report, in a standardized format agreed to by the parties and, as needed, include additional content as may be directed by the Commission.

3.4.1.5.5 Annual Activities Report. The CNA shall submit an annual report, no

later than January 31, beginning in 2019, summarizing selected Quarterly Activities Reports elements identified by the Commission for the preceding year.

3.4.1.6 Advertising and Market Research.

3.4.1.6.1 Advertising and Supporting Materials. The CNA shall coordinate with the Commission on advertising to include timing, content and placement on a schedule that provides the Commission advance notice to avoid unnecessary duplication and expenditure of resources. Where appropriate, the CNA shall reference the AbilityOne Program in all of its Program-related advertising to explicitly link the CNA and the AbilityOne Program-related activities.

The CNA shall submit an annual calendar of proposed AbilityOne Program ad placements no later than thirty (30) days before the annual period begins and subject to quarterly review. The CNA shall, to the extent practicable, submit all AbilityOne Program-related advertisements, including conference or exhibit materials targeted at federal audiences, for review and/or approval at least thirty (30) days before the ad creative is printed or finalized with the designer. Federal audiences include Base Supply Center customers and attendees at trade shows at which military or federal customers are expected (e.g., Association of the United States Army or National Contract Management Association conferences). Advertising must refer to the CNA in the appropriate format as listed below in 3.4.1.9: Trademark and Licensing and Sublicensing of AbilityOne name, trademark, and logo. Approved formats shall be deemed “pre-approved” for additional use until otherwise specified by the Commission. The CNA shall consult with the Commission when obtaining paid display advertising for or about the AbilityOne Program, to include the CNA’s role as an Authorized AbilityOne Enterprise. As appropriate, the CNA shall maintain and distribute public service advertising about the AbilityOne Program in consultation with Commission. As appropriate, the CNA shall provide signs, posters or other large scale graphics as needed for promotional purposes.

3.4.1.6.2 Market Research Analysis and Surveys. Quarterly, the CNA shall provide an analysis of the market research and/or surveys conducted related to the AbilityOne Program. Market research includes primary and secondary research. The CNA shall conduct awareness, understanding and/or customer and satisfaction surveys. Survey audiences include, but are not limited to, federal customers, NPAs, and/or AbilityOne employees. AbilityOne Program-related surveys will be conducted in consultation with the Commission to support Commission communication initiatives and measurements. The CNA shall provide both notice to the Commission and an opportunity to review survey questions and methodologies at least thirty (30) days before any AbilityOne

program-related survey is conducted. The CNA shall provide the Commission with all AbilityOne Program-related survey results and analysis no later than thirty (30) days after the survey results are available. Quarterly, the CNA shall provide an analysis of the market research and surveys conducted related to the AbilityOne Program.

3.4.1.7 Strategic Communications Focus Areas. Within the scope of Strategic Communications, focus areas include, but are not limited to, the following to the extent that they are directly related to the Program:

- 3.4.1.7.1** All communications activities including public relations, as well as tools that support general education of federal customers;
- 3.4.1.7.2** Marketing and positioning of the AbilityOne Program, at the high level, including price, product/message, promotion, and placement;
- 3.4.1.7.3** Inventory of products and services, including a portfolio of solutions, how to position them, and geography/reach;
- 3.4.1.7.4** Reputation management and relationship management, including supporting tools;
- 3.4.1.7.5** Research that is informing and directional;
- 3.4.1.7.6** Industry analysis; and
- 3.4.1.7.7** Tracking, reporting and, as needed, analyzing the status and progress of issues including key legislative, regulatory, association and other government affairs actions, activities, proposals, processes and programs on both the state and federal level that have implications for the AbilityOne Program. Government Affairs and Public Policy reporting should encompass, as needed and as appropriate, all branches of government – executive, legislative and judicial.
- 3.4.1.7.8** Within this Section, where the Commission specifically requests support from the CNA in a performance work statement, it shall be understood that the Commission will direct that support unless otherwise agreed by the parties.

3.4.1.8 Collaboration and Alignment. The CNA and the Commission will share information and work collaboratively to create and optimize transparency, alignment, two-way communication, awareness, understanding and preference for the AbilityOne Program among internal and external audiences. The CNA shall consult with the Commission on research, planning, execution and measurement of tactical and strategic activities within AbilityOne Program-related Strategic Communications, including Government Affairs and Public Policy, on an as-needed basis or as scheduled by the Commission.

The CNA shall share content with the Commission, and recommend and implement

strategies and tactics to provide clear, consistent, cohesive and aligned AbilityOne Program Strategic Communications, and Government Affairs and Public Policy. The CNA shall support and participate in AbilityOne Program team meetings for Strategic Communications, and Government Affairs and Public Policy, as scheduled by the Commission. Unless otherwise indicated, the Commission points of contact for consultations and submitting reports are (1) Strategic Communications -- Commission Public Affairs Specialist, and (2) Government Affairs and Public Policy – Commission Senior Advisor.

The Commission's Senior Advisor will meet monthly with the CNA's VP, Government Affairs and Public Policy and the CNA's head of communication.

3.4.1.9 Trademark and Licensing and Sublicensing of AbilityOne name, trademark, and logo. The Commission is the sole owner of the registered trademark AbilityOne®. This name and the AbilityOne logo are the official recognition marks of the AbilityOne Program. The Commission hereby grants to the CNA a world-wide, non-exclusive, royalty-free use of the trademark and logo while the CNA is acting in its responsible and authorized role as a CNA in the AbilityOne Program. Additionally, the CNA is authorized to further grant a world-wide, non-exclusive, royalty-free use of the trademark and logo as a Sub-License to qualified NPAs in the AbilityOne Program. To the extent this provision includes any substantive changes from the prior clause in the Cooperative Agreement, the language herein supersedes any prior Licensing and Sublicensing Agreements previously issued.

In particular, although not limited to, the Licensee or Sub-Licensee will use the trademark and logo as follows:

- a) in a tagline following the CNA's name as follows: "(CNA Name), An AbilityOne® Authorized Enterprise";
- b) in a tagline following the NPAs (Sub-Licensee's) name as follows: "(NPA name), An AbilityOne® Authorized Provider";
- c) in any professional manner wherein the CNA is performing its delegated responsibilities as a designated CNA; and
- d) in connection with Licensee's/Sub-Licensee's manufacturing, packaging, processing, advertising, promoting, distributing, and selling of goods and services on the Procurement List of the Commission and which are sold to the Federal Government.

The CNA shall adhere to all terms of the license granted under this Agreement and use the trademark and logo in such a way as to professionally promote the AbilityOne Program and the CNA's status as a CNA designated by the Commission pursuant to 41 U.S.C. § 8503(c). The CNA agrees that such use of the trademark and logo will be

accomplished so that there is no appearance of the Commission or Government endorsement or authorization of, or affiliation with the CNA and the NPA Sub-Licensee, other than as such affiliation is specified herein between the Commission and the CNA or NPA Sub-Licensee. More specifically, the CNA or NPA Sub-Licensee shall not use the trademark and logo in communicating with Members of Congress or their staffs, Executive agency senior leaders or their staffs, or other individuals or entities not affiliated with the AbilityOne Program in any manner that could appear that the Commission authorized, approved or agrees with the contents of the communication without advance approval by the Commission.

As authorized by this subsection, the CNA shall further grant sub-license for use of the registered trademark AbilityOne® with each of the qualified NPAs; when discovered by the CNA, report infractions of use by any Sub-Licensee to the Commission (to the extent the CNA is aware) and take corrective action as needed. The CNA shall monitor and supervise the use of the trademark and logo, reporting any inappropriate use discovered by the CNA to the Commission (to the extent the CNA is aware).

The Commission retains all rights, authorities and use of the AbilityOne, AbilityOne Program name, trademark, and logo. The CNA hereby acknowledges and agrees that the Commission is the sole owner of the trademark and logo, the goodwill pertaining thereto, and that nothing contained herein shall constitute an assignment of the trademark or logo, or grant to the CNA of any right, title or interest therein, except the right to use it as set forth herein.

The execution of this Agreement supersedes any and all authorities granted in previous licensing agreements, and the separate written agreements between the CNA and qualified NPAs, upon the effective date of this Agreement.

4.0 : PROGRAM PERFORMANCE OBJECTIVES AND DELIVERABLES

The CNA shall submit all reports to the Commission in accordance with this Agreement and as identified in Section G, Attachment 1, Deliverables Schedule. Each report shall include the established Key Performance Indicators (KPIs) and associated metrics as identified in Section G, Attachment 2, Quality Assurance Surveillance Plan. If a deliverable due date falls on a weekend or government holiday, the CNA shall submit the deliverable on the following business day.

NOTE: As mutually agreed to by both parties, the Quarterly Reporting Deliverables shall be submitted to the Commission (via electronic delivery at SADeliverables@AbilityOne.gov) 45 days after the completion of 1st, 2nd, and 3rd quarters, and 60 days after completion of 4th quarter (February 15, May 15, August 15, and November 30). This does not apply to Quarterly CNA Fees and Expenditures Reports required by Congress which shall be submitted within twenty-nine (29) days after the end of each FY Quarter, unless otherwise defined above.

The CNA shall maintain complete records of all fees collected in accordance with 41 C.F.R. § 51-3.5 as well as expenditures of such fees in accordance with the Consolidated Appropriations Act and as agreed to in this Agreement. The CNA shall provide the Commission copies of required CNA Fee and Expenditure reports, Sections 4.1 and 4.2, and documents necessary for the Commission to submit to Congress pursuant to Public Law 114-113 2016, Consolidated Appropriations Act, 2016, on a quarterly basis, at the end of each FY quarter. The CNA shall provide 87.5% (7 out of 8) of CNA fee and expenditure reports in a complete, accurate, and timely manner on first submission. Any deficiencies identified by the Commission must be corrected within fifteen (15) business days.

4.1 : CNA Fees Report. The CNA Fees Report shall include the following:

1. Each fee charged pursuant to Section 51-3.5 of title 41, Code of Federal Regulations;
2. Each NPA charged a fee pursuant to Section 51-3.5 of title 41, Code of Federal Regulations; and
3. For each fee charged, for each government order, include name of NPA, description of product or service ordered, ordering government agency, order price (total), and contract award ID associated with any order, where applicable.

4.2 : CNA Expenditure Report. The CNA Expenditures Report shall include the following:

1. Employee Salaries (total), including executive salaries;
2. Employee benefits, including executive benefits;
3. Executive salaries;
4. Executive benefits;
5. Total Travel Expenses;
6. Executive Travel;
7. Lobbying;
8. Advertising and Promotion;
9. CNA reserve level (restricted and unrestricted); and
10. Funds spent to support the efforts of the Commission, including a description of the activities, services, and products supplied to the Commission.

4.3 : Program Fee Expenditure Treatment and Reporting. Except as otherwise authorized by this Agreement, the JWOD Act, 41 U.S.C. Chapter 85, or implementing regulations 41 C.F.R. Chapter 51, Program Fee expenditures must meet the following general criteria to be allowable under this Agreement:

1. Be necessary and reasonable for the performance of this Agreement and be allocable thereto under these principles;
2. Not to include any of the following expenditures:

- a. Alcoholic beverages
 - b. Bad debts if related to non-Program income
 - c. Collections of improper payments
 - d. Compensation and related fringe benefits for personal services
 - e. Compensation and related fringe benefits for personal services (executive)
 - f. Defense and prosecution of criminal and civil proceedings, claims, appeals and patent infringements related to CNA fraud or similar misconduct where such conduct is established.
 - g. Exchange rates
 - h. Fines, penalties, damages and other settlements
 - i. Goods or services for personal use by CNA staff or Board members (does not include accommodations)
 - j. Taxes
3. Be consistent with policies and procedures that apply uniformly to both Program and other activities of the CNA;
 4. Be accorded consistent treatment. A cost may not be assigned to this Agreement as a direct cost if any other cost incurred for the same purpose in like circumstances has been allocated to this Agreement as an indirect cost;
 5. Be determined in accordance with generally accepted accounting principles (GAAP), except, as otherwise provided;
 6. Not be included as a cost or used to meet cost sharing or matching requirements of any other federally-financed program in either the current or a prior period; and
 7. Be adequately documented.

Quarterly the CNA shall report total CNA Program Fee related expenses recorded for section C.4.3.2 above and each of the following:

1. Advertising and public relations;
2. Advisory councils;
3. Audit services;
4. Bonding costs;
5. Conferences;
6. Contributions and donations;
7. Depreciation;
8. Entertainment costs;
9. Equipment and other capital expenditures;

10. Fund raising and investment management costs;
11. Gains and losses on disposition of depreciable assets;
12. General costs of governance;
13. Insurance and indemnification;
14. Interest;
15. Maintenance and repair costs;
16. Proposal costs;
17. Publication and printing costs;
18. Rental costs of real property and equipment;
19. Selling and marketing costs;
20. Termination costs;
21. Training and education costs for CNA employees;
22. Travel costs; and
23. Travel costs (Executive).

4.4: Performance Monitoring. The Commission will monitor and measure the CNA's service performance under this Agreement to determine if services provided are satisfactorily performed and meet performance requirements of the PWS to ensure compliance with the terms and conditions of this Agreement. The Commission and the CNA shall work cooperatively to address any areas of improvement identified by the Commission.

5.0 : QUALITY CONTROL PLAN (QCP)

The CNA shall develop and maintain effective quality control procedures to ensure services are performed in accordance with the PWS in this Agreement. All work performed under this Agreement shall be consistent with industry standards to assure timely provision of services and optimum customer satisfaction. The CNA shall develop and implement procedures to identify and ensure services are provided at the required level of performance for all elements of this Agreement. CNA performance requiring corrective actions include, but are not limited to, items such as late performance or submission of defective or late reports on a recurring basis or failure to perform a required task.

The CNA shall submit an initial QCP to the Commission no later than thirty (30) days after the effective date of this Agreement. The QCP will be reviewed and approved by the Commission and the CNA will be notified if there are any deficiencies. The CNA will have thirty (30) days to correct any deficiencies, if required. The CNA must ensure the QCP is in operation throughout the entire term of the agreement. The CNA shall prepare and implement a written QCP as described below.

5.1 : MINIMUM REQUIREMENTS OF QCP. The following are the minimum requirements for a QCP to be provided and maintained by the CNA:

1. The CNA shall ensure the required services specified in this Agreement meet the quality

standards outlined in the Agreement. No later than 24 months after execution of this Agreement, the CNA shall obtain a third party certification to a nationally recognized quality management standard, such as but not limited to ISO 9001, to align with quality control standards for similar organizations. The CNA shall provide copies of certifications and external audit reports as applicable. The CNA shall ensure delivery of the required services specified in this Agreement meet the quality standards outlined in the Agreement;

2. The CNA is responsible for the day-to-day inspection and monitoring of all CNA work performed to ensure compliance with Agreement requirements;
3. The results of all quality control inspections conducted by the CNA, including inspections and assistance visits at the NPAs, shall be documented on inspection reports and provided to the Commission upon request. The inspection reports shall be submitted to the Commission no later than ten (10) days after requested; and
4. The CNA shall revise the QCP as requested by the Commission, in an effort to ensure Agreement objectives are met. All revisions must be submitted to, reviewed and approved by the Commission before becoming effective.

The QCP shall include, but not be limited to:

A. SUSTAINING ACCEPTABLE QUALITY LEVELS (AQLs). The CNA shall deploy methods to identify, correct, and prevent defects in quality service levels before the service level becomes unsatisfactory. (See Section G Attachment 2, QASP).

B. RECORDS AND FILES. The CNA shall maintain records, reports, and files to document the inspections conducted by the CNA and any necessary corrective action taken (as appropriate). Copies of all QCP related inspection reports and other documents shall be made available to the Commission when requested. All such documents shall be maintained by the CNA.

6.0 : QUALITY ASSURANCE SURVEILLANCE PLAN

6.1 : General. The Commission will evaluate the CNA's performance under this Agreement in accordance with the QASP (See Section G Attachment 2). This QASP will serve as a guide for all parties involved to ensure the CNA is providing the Commission and NPAs the support and services required by this agreement. The QASP defines how the performance standards will be applied, the frequency of surveillance, and the minimum acceptable performance levels.

6.2 : Business Relationship. The Parties agree to cooperate under the terms of this Agreement to both provide and increase employment and training opportunities for persons who have significant disabilities through the delivery of products and services to the Federal Government customers. Nothing in this Agreement shall be construed to create a legal partnership or joint venture between the CNA and the Commission.

In order to have an effective Agreement administration program that also ensures a successful business relationship between the Commission and the CNA, all parties involved in the service delivery process must work as a team and foster open and honest communication at all times. Close coordination and active cooperation on a continuous basis between the CNA and those representing the AbilityOne Program is critical.

6.3 : Commission/CNA Win-Win Communications. To avoid any unnecessary issues and controversy and to settle minor problems and misunderstandings, the CNA and the Commission shall meet monthly during the term of the Agreement unless otherwise agreed to by both parties. The intent is to ensure that the operating environment under this Agreement evolves in an interactive positive and effective manner. A mutual effort shall be made to resolve problems identified during these meetings. The participants in these meetings will be determined by the Commission and the CNA. Specific topics to be addressed during these meetings may include such topics as listed below or any other areas that require discussion:

1. Effectiveness of CNA's Quality Control Plan;
2. Quality Assurance Surveillance Plan Performance evaluation;
3. Corrective action plans;
4. PL submittals for new lines of business;
5. Management of NPAs and their support and development;
6. Employee Growth; and
7. New Lines of Business.

6.4 : Performance Evaluation. The CNA is expected to provide effective and efficient services at all times. The Commission will conduct performance evaluations in accordance with the QASP, see Section G, Attachment 2. During the life of this Agreement, the CNA will be expected to document and maintain records of its QCP.

As a means of ensuring transparency into Program achievements and to establish performance incentives and defined consequences, both parties agree to the following:

1. **Public Posting of CNA Performance Achievements:** The Commission reserves the right to publicly post the results of the CNA performance achievements on AbilityOne.gov. Prior to publicly posting the performance achievements, the Commission will give the CNA a period of time in which to provide feedback.
2. **Program Fee Ceiling Determination:** The CNA's performance of requirements under this Agreement, and the Commission's application of the QASP thereto, shall be factors the Commission considers as part of the review of the Program Fee ceiling determination. Based on CNA performance, the Program Fee will be set accordingly. Any Commission Program Fee ceiling determination shall be effective on all contracts, including but not limited to, new or renewed contracts and/or modifications to terms of the NPA's contracts.

6.5 : Effectiveness of Quality Control. The Commission will periodically assess the effectiveness of the CNA's QCP through review of reports required of the CNA, service delivery information, and customer interaction. The quality and timeliness of the CNA's performance of the scheduled program, service call responses and occupant feedback program will be used to assess the overall service delivery. If the CNA fails to adhere to the Agreement requirements and the CNA's performance remains unsatisfactory, it will have a negative impact on the performance evaluation process and have a negative impact on the fee ceiling determinations made by the Commission. Failure to provide required documentation will have a negative impact in the performance evaluation process. See also paragraph 6.4 above and Section G, Attachment 2, QASP.

SECTION D – AGREEMENT ADMINISTRATION

1. TERM OF AGREEMENT

- A. The period of performance for this Agreement is as follows:
 - a. Base Period: June 15, 2019 to June 14, 2021
 - b. Option Period 1: June 15, 2021 to June 14, 2022
 - c. Option Period 2: June 15, 2022 to June 14, 2023
 - d. Option Period 3: June 15, 2023 to June 14, 2024

- B. The Commission may extend the term of this Agreement by written notice to the CNA not later than the last day of the performance term. The Commission shall provide the CNA a preliminary written notice of its intent to extend this Agreement at least sixty (60) days before the end of the term. The preliminary notice of intent to extend does not commit the Commission to an extension. This Agreement may be extended for two (2) six-month terms.

- C. Prior to termination, the Parties agree to work cooperatively in good faith to address any concerns or proposed grounds for termination.

- D. The Agreements Officer will write a written determination as to whether it is appropriate to exercise an option period. The Agreements Officer may exercise an option only after determining
 - 1. The requirement covered by the full option fulfills an existing need
 - 2. The exercise of the option period is the most advantageous method of fulfilling the Government’s need. The government shall notify the CNA in writing at least ninety (90) days prior to the end of the performance period of the intent to exercise an option.

2. DISPUTE RESOLUTION

If the key officials are unable to resolve a dispute concerning this Agreement within thirty (30) days, they shall refer the dispute to the following officials, who will confer within fifteen (15) days of the referral in order to resolve the dispute:

For the Commission:
Name: Kelvin Wood
Title: Commission Chief of Staff
Address: Commission Headquarters
Phone: 703-603-2120
E-Mail: kwood@abilityone.gov

For the CNA:

Name: Leejay Acham

Title: Chief of Staff

Address: SourceAmerica Headquarters

Phone: 703-584-3964

E-Mail: lacham@sourceamerica.org

If the Commission Chief of Staff and the CNA Chief of Staff or his/her designee are not able to resolve the dispute within fifteen (15) days, the matter shall be escalated to the Deputy Executive Director and/or Executive Director of the Commission who, in consultation with the Chair of the Commission Stewardship and Business Excellence Subcommittee, will make a determination for final resolution. Such determination shall be the final decision to resolve the dispute. Nothing herein shall limit or waive the CNA's right to pursue judicial review of terms of this Agreement or of any action or decision related to this Agreement except where otherwise prohibited in this Agreement or by law.

3. SEVERABILITY

If any particular term, covenant, or provision of this Agreement is determined to be invalid or unenforceable, the invalidity or unenforceability thereof will not affect the remaining provisions of this Agreement, which will nevertheless remain in full force and effect. If a court of appropriate jurisdiction finds any provision of this Agreement illegal or unenforceable, the parties will attempt to modify the provision in a mutually agreeable manner that renders the provision lawful and enforceable. If the parties are unable to come to agreement, then the court shall construe such provision as modified to the minimum extent possible to make the Agreement enforceable, provided that the revision does not defeat a material element of the Agreement (e.g., payment).

4. MODIFICATION AND TERMINATION

A. Modification. Except as otherwise stated herein, this Agreement may be modified only by a written instrument.

- (1) Bilateral Modifications. Bilateral Modifications are executed by mutual agreement of the parties.
- (2) Unilateral Modifications. The Commission reserves the right to make unilateral modifications to the Agreement, in the following circumstances:
 - 2a) to effectuate administrative changes, Quality Assurance Surveillance Plan (QASP) changes, and
 - 2b) as a result of non-compliance with material terms and conditions of this Agreement, including a failure to meet the expected performance goals by the CNA, as outlined in

this Agreement. The modifications will align with the area(s) of non-compliance.

B. Termination. The Agreement may be terminated, in whole or in part, consistent with terms and conditions of this Agreement, the JWOD Act, 41 U.S.C. Chapter 85, applicable federal law, and Commission Regulations and Policies as follows:

1. By the Commission, if the CNA fails to comply with the terms and conditions of this Agreement;
2. By the Commission for convenience; or
3. By the Commission for cause;
4. The Commission shall give not less than one-hundred (180) days' notice of termination to the CNA to effect a seamless transition of the CNA responsibilities.
5. By the CNA, upon providing up to 180 days' notice of termination to the Government.

C. In the event of expiration or termination of this Agreement, the CNA may collect:

- (1) Any and all fees accrued or earned but not collected pursuant to Section B of this Agreement through the effective expiration or termination date from qualified NPA; and,
- (2) Any and all additional payments, including those pursuant to Section B.1, for work performed by the CNA under this Agreement and/or in accordance with relevant statutory and regulatory requirements.

D. Prior to termination, the Parties agree to work cooperatively in good faith to address any concerns or proposed grounds for termination.

5. THIRD PARTY BENEFICIARIES

Nothing in this Agreement is intended to create third party beneficiaries. No person or entity, including but not limited to NPAs, qualified or otherwise, or any person(s) at one time employed by or seeking employment with an NPA, has any rights or remedies under this Agreement.

SECTION E – CLAUSES AND PROVISIONS**1. SYSTEM FOR AWARD MANAGEMENT MAINTENANCE**

(a) Definitions. As used in this clause—

“Data Universal Numbering System (DUNS) number,” as used in this clause, means the 9-digit number assigned by Dun and Bradstreet, Inc. (D&B) to identify unique business entities, which is used as the NPA identification number.

“System for Award Management (SAM)” means the primary Government repository for prospective federal awardee and federal awardee information and the centralized Government system for certain contracting, grants, and other assistance-related processes.

(b) (1) By signing this Agreement, the CNA acknowledges the requirement to be registered and maintain an “Active” record in the SAM database prior to award, during performance, and through final performance under this Agreement.

(2) The CNA is responsible for the accuracy and completeness of the data within the SAM database, and for any liability resulting from the Government’s reliance on inaccurate or incomplete data. To remain registered in the SAM database after the initial registration, the CNA is required to review and update on an annual basis, from the date of initial registration or subsequent updates, its information in the SAM database to ensure it is current, accurate and complete. Updating information in the SAM does not alter the terms and conditions of this Agreement.

(c) The CNA’s representations and certifications, including those completed electronically via the System for Award Management (SAM), are incorporated by reference into the Agreement.

2. RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT

(a) Except as provided in (b) of this clause, the CNA shall not enter into any agreement with an actual or prospective qualified NPA or subcontractor, nor otherwise act in any manner, which has or may have the effect of restricting sales by such entity directly to the Government of any item or process (including computer software) made or furnished by the entity under this Agreement or under any follow-on related agreement, contract, or subcontract, or otherwise infringe on the entity’s ability to compete for CNA designation.

(b) The prohibition in (a) of this clause does not preclude the CNA from asserting rights that are otherwise authorized by law or regulation. For acquisitions of commercial items, the prohibition in paragraph (a) applies only to the extent that any agreement restricting sales by subcontractors results in the Federal Government being treated differently from any other prospective purchaser for the sale of the commercial item(s).

3. EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS

(a) Employees working on this Agreement will be covered by the whistleblower rights and remedies in the pilot program on CNA employee whistleblower protections established at 41 U.S.C. § 4712.

(b) The CNA shall inform its employees in writing, in the predominant language of the workforce, of employee whistleblower rights and protections under 41 U.S.C. § 4712.

4. UPDATES OF PUBLICLY AVAILABLE INFORMATION REGARDING RESPONSIBILITY MATTERS

The CNA shall update the information in the Federal Awardee Performance and Integrity Information System (FAPIIS) on a semi-annual basis, throughout the life of this agreement, by posting the required information in the System for Award Management database via <https://www.acquisition.gov>.

5. AUDIT AND RECORDS—NEGOTIATION

(a) As used in this clause, “records” includes books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form. The CNA shall preserve all records containing appropriate documentation of its organization, function, policies and procedures. The CNA shall also preserve all documentation related to the AbilityOne Program and relative to critical decisions and essential CNA/NPA transactions associated with its responsibilities pursuant to 41 U.S.C. § 8503(c), and 41 C.F.R. § 51-3

(b) Examination of costs. The CNA shall maintain and the Agreement Officer, or an authorized representative of the Agreement Officer, shall have the right to examine and audit all records and other evidence sufficient to reflect properly all costs claimed to have been incurred or anticipated to be incurred directly or indirectly in performance of this

Agreement. This right of examination shall include inspection at all reasonable times of the CNA's plants, or parts of them, engaged in performing the Agreement.

(c) Comptroller General. —

(1) The Comptroller General of the United States, or an authorized representative, shall have access to and the right to examine any of the CNA's directly pertinent records involving transactions related to this Agreement or a subcontract hereunder and to interview any current employee regarding such transactions.

(2) This paragraph may not be construed to require the CNA or subcontractor to create or maintain any record that the CNA or subcontractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(d) Reports. If the CNA is required to furnish cost, funding, or performance reports, the Agreement Officer or an authorized representative of the Agreement Officer shall have the right to examine and audit the supporting records and materials, for the purpose of evaluating—

(1) The effectiveness of the CNA's policies and procedures to produce data compatible with the objectives of these reports; and

(2) The data reported.

(e) Availability. The CNA shall make available at its office at all reasonable times the records, materials, and other evidence described in paragraphs (a), (b), (c), (d), and (e) of this clause, for examination, audit, or reproduction, until three (3) years after final payment under this Agreement or for any shorter or longer period required by statute or by other clauses of this Agreement.

6. NOTICE TO THE GOVERNMENT OF LABOR DISPUTES

If the CNA has knowledge that any actual or potential labor dispute is delaying or threatens to delay the timely performance of this Agreement, the CNA shall immediately give notice, including all relevant information, to the Agreement Officer.

7. CONVICT LABOR

(a) Except as provided in paragraph (b) of this clause, the CNA shall not employ in the performance of this Agreement any person undergoing a sentence of imprisonment

imposed by any court of a State, the District of Columbia, Puerto Rico, the Northern Mariana Islands, American Samoa, Guam, or the U.S. Virgin Islands.

- (b) The CNA is not prohibited from employing persons—
- (1) On parole or probation to work at paid employment during the term of their sentence;
 - (2) Who have been pardoned or who have served their terms; or
 - (3) Confined for violation of the laws of any of the States, the District of Columbia, Puerto Rico, the Northern Mariana Islands, American Samoa, Guam, or the U.S. Virgin Islands who are authorized to work at paid employment in the community under the laws of such jurisdiction, if—
 - (i) The worker is paid or is in an approved work training program on a voluntary basis;
 - (ii) Representatives of local union central bodies or similar labor union organizations have been consulted;
 - (iii) Such paid employment will not result in the displacement of employed workers, or be applied in skills, crafts, or trades in which there is a surplus of available gainful labor in the locality, or impair existing contracts for services;
 - (iv) The rates of pay and other conditions of employment will not be less than those paid or provided for work of a similar nature in the locality in which the work is being performed; and
 - (v) The Attorney General of the United States has certified that the work- release laws or regulations of the jurisdiction involved are in conformity with the requirements of Executive Order 11755, as amended by Executive Orders 12608 and 12943.

8. PRIVACY ACT NOTIFICATION

The CNA will be subject to the Privacy Act of 1974 (5 U.S.C. § 552a) and applicable Commission regulations, when conducting AbilityOne Program qualified NPA site visits and/or in the event the CNA has reason to inspect personally identifiable information maintained for AbilityOne Program purposes. Violation of the Act may involve the

imposition of criminal penalties.

9. RESTRICTIONS ON CERTAIN FOREIGN PURCHASES

(a) Except as authorized by the Office of Foreign Assets Control (OFAC) in the Department of the Treasury, the CNA shall not acquire, for use in the performance of this Agreement, any supplies or services if any proclamation, Executive Order, or statute administered by OFAC, or if OFAC's implementing regulations at 31 CFR Chapter V, would prohibit such a transaction by a person subject to the jurisdiction of the United States.

(b) Except as authorized by OFAC, most transactions involving Cuba, Iran, and Sudan are prohibited, as are most imports from Burma or North Korea, into the United States or its outlying areas. Lists of entities and individuals subject to economic sanctions are included in OFAC's List of Specially Designated Nationals and Blocked Persons at <http://www.treas.gov/offices/enforcement/ofac/sdn>. More information about these restrictions, as well as updates, is available in the OFAC's regulations at 31 CFR Chapter V and/or on OFAC's website at <http://www.treas.gov/offices/enforcement/ofac>.

10. BANKRUPTCY

In the event the CNA enters into proceedings relating to bankruptcy, whether voluntary or involuntary, the CNA agrees to furnish, by certified mail or electronic commerce method authorized by this Agreement, written notification of the bankruptcy to the Agreement officer responsible for administering this Agreement. This notification shall be furnished within five (5) days of the initiation of the proceedings relating to bankruptcy filing. This notification shall include the date on which the bankruptcy petition was filed, the identity of the court in which the bankruptcy petition was filed, and a listing of government contract numbers and contracting offices for all government contracts against which final payment has not been made. This obligation remains in effect until final payment under this agreement.

11. PRIVACY OR SECURITY SAFEGUARDS

(a) The CNA shall not publish or disclose in any manner, without the Commission's written consent, the details of any safeguards either designed or developed by the CNA under this Agreement or otherwise provided by the Commission.

(b) To the extent required to carry out a program of inspection to safeguard against threats and hazards to the security, integrity, and confidentiality of Government data, the CNA

shall afford the Government access to the CNA's facilities, installations, technical capabilities, operations, documentation, records, and databases.

(c) If new or unanticipated threats or hazards are discovered by either the Government or the CNA, or if existing safeguards have ceased to function, the discoverer shall immediately bring the situation to the attention of the other party.

12. DATA RIGHTS

- (a) Pursuant to 41 U.S.C. § 8503(e) and this Agreement, the CNAs shall conduct studies, analyses, evaluations, test data, research, pilots, or similar work at the written request of the Commission. When requested by the Commission, and funded by the Program Fee, any reports, data, research results or other information yielded from such activities shall be the property of the Commission. The right of Government ownership also applies to existing data the CNA may possess as the result of such studies, analyses, evaluations, test data, research, pilots, or similar work at the request of the Commission prior to the execution of this Agreement.
- (b) As the owner of the data, the Commission shall have unlimited rights, including but not limited to technical data rights, consistent with the language stated in FAR Clause 52.227-17 addressing use and data rights for the Government as described in FAR Part 27.405-1, Special Works. If determined the Commission does not possess unlimited rights to the technical data described in subsection (a), then the Commission holds and/or retains government purpose rights, for up to a five-year period to:
- (i) Use, modify, reproduce, release, perform, display, or disclose the technical data within the Government without restriction; and
 - (ii) Release or disclose the technical data outside the Government and authorize persons to whom release or disclosure has been made to use, modify, reproduce, release, perform, display, or disclose that technical data for Government purposes.
- (c) Any such studies, analyses, evaluations, test data, research, pilots, or similar work that require the CNA to contract with third parties shall include rights in data language that provides the Commission the same use and data rights in subsection (b).
- (d) Nothing in this Agreement shall be construed as limiting or impacting any data rights of the CNA or the CNA's right to maintain the confidentiality and ownership

of proprietary information and processes.

13. BUSINESS ETHICS

(a) *Definition.* As used in this clause--

“Agent” means any individual, including a director, an officer, an employee, or an independent Contractor, authorized to act on behalf of the organization.

“Full cooperation”—

(1) Means disclosure to the Government of the information sufficient for law enforcement to identify the nature and extent of the offense and the individuals responsible for the conduct. It includes providing timely and complete response to Government auditors’ and investigators’ request for documents and access to employees with information;

(2) Does not foreclose any CNA rights arising in law, the FAR, or the terms of the Agreement. It does not require—

(i) A CNA to waive its attorney-client privilege or the protections afforded by the attorney work product doctrine; or

(ii) Any officer, director, owner, or employee of the CNA, including a sole proprietor, to waive his or her attorney client privilege or Fifth Amendment rights; and

(3) Does not restrict a CNA from—

(i) Conducting an internal investigation; or

(ii) Defending a proceeding or dispute arising under the Agreement or related to a potential or disclosed violation.

“Principal” means an officer, director, owner, partner, or a person having primary management or supervisory responsibilities within a business entity (*e.g.*, general manager; plant manager; head of a division or business segment; and similar positions).

“Subcontract” means any contract entered into by a subcontractor to furnish supplies or services for performance of a prime contract or a subcontract.

“Subcontractor” means any supplier, distributor, vendor, or firm that furnished supplies or services to or for a prime contractor or another subcontractor.

“United States” means the 50 States, the District of Columbia, and outlying areas.

(b) Code of business ethics and conduct.

(1) Within 30 days after Agreement award, unless the Agreement Officer establishes a longer time period, the CNA shall—

(i) Have a written code of business ethics and conduct;

(ii) Make a copy of the code available to each employee engaged in performance of the Agreement.

(2) The CNA shall—

(i) Exercise due diligence to prevent and detect criminal conduct; and

(ii) Otherwise promote an organizational culture that encourages ethical conduct and a commitment to compliance with the law.

(3) (i) The CNA shall timely disclose, in writing, to the agency Office of the Inspector General (OIG), with a copy to the Agreement Officer, whenever, in connection with the award, performance, or closeout of this Agreement or any subcontract thereunder, the CNA has credible evidence that a principal, employee, agent, or subcontractor of the CNA has committed—

(A) A violation of Federal criminal law involving fraud, conflict of interest, bribery, or gratuity violations found in Title 18 of the United States Code; or

(B) A violation of the civil False Claims Act (31 U.S.C. §§ 3729-3733).

(ii) The Government, to the extent permitted by law and regulation, will safeguard and treat information obtained pursuant to the CNA’s disclosure as confidential where the information has been marked “confidential” or “proprietary” by the company. To the extent permitted by the law and regulation, such information will not be released by the Government to the public pursuant to a Freedom of Information Act request, 5 U.S.C. Section 552, without prior notification to the CNA. The Government may transfer documents provided by

the CNA to any department or agency within the Executive Branch if the information relates to matters within the organization's jurisdiction.

(iii) If the violation relates to an order against a Government-wide acquisition contract, a multi-agency contract, a multiple-award schedule contract such as the Federal Supply Schedule, or any other procurement instrument intended for use by multiple agencies, the CNA shall notify the OIG of the ordering agency and the IG of the agency responsible for the basic Agreement.

(c) *Business ethics awareness and compliance program and internal control system.* This paragraph (c) does not apply if the CNA has represented itself as a small business concern pursuant to the award of this Agreement or if this Agreement is for the acquisition of a commercial item. The CNA shall establish the following within 90 days after Agreement award, unless the Agreement Officer establishes a longer time period:

(1) An ongoing business ethics awareness and compliance program.

(i) This program shall include reasonable steps to communicate periodically and in a practical manner the CNA's standards and procedures and other aspects of the CNA's business ethics awareness and compliance program and internal control system, by conducting effective training programs and otherwise disseminating information appropriate to an individual's respective roles and responsibilities.

(2) An internal control system.

(i) The CNA's internal control system shall—

(A) Establish standards and procedures to facilitate timely discovery of improper conduct in connection with Government contracts; and

(B) Ensure corrective measures are promptly instituted and carried out.

(ii) At a minimum, the CNA's internal control system shall provide for the following:

(A) Assignment of responsibility at a sufficiently high level and adequate resources to ensure effectiveness of the business ethics awareness and compliance program and internal control system.

(B) Best efforts not to include an individual as a principal, whom due

diligence would have exposed as having engaged in conduct that is in conflict with the CNA's code of business ethics and conduct.

(C) Periodic reviews of company business practices, procedures, policies, and internal controls for compliance with the CNA's code of business ethics and conduct and special requirements of Government contracting, including—

(1) Monitoring and auditing to detect criminal conduct;

(2) Periodic evaluation of the effectiveness of the business ethics awareness and compliance program and internal control system, especially if criminal conduct has been detected; and

(3) Periodic assessment of the risk of criminal conduct, with appropriate steps to design, implement, or modify the business ethics awareness and compliance program and the internal control system as necessary to reduce the risk of criminal conduct identified through this process.

(D) An internal reporting mechanism, such as a hotline, which allows for anonymity or confidentiality, by which employees may report suspected instances of improper conduct, and instructions that encourage employees to make such reports.

(E) Disciplinary action for improper conduct or for failing to take reasonable steps to prevent or detect improper conduct.

(F) Timely disclosure, in writing, to the agency OIG, with a copy to the Agreement Officer, whenever, in connection with the award, performance, or closeout of any Government contract performed by the CNA or a subcontractor thereunder, the CNA has credible evidence that a principal, employee, agent, or subcontractor of the CNA has committed a violation of Federal criminal law involving fraud, conflict of interest, bribery, or gratuity violations found in Title 18 U.S.C. or a violation of the civil False Claims Act (31 U.S.C. §§ 3729-3733).

(1) If a violation relates to more than one Government contract, the Contractor may make the disclosure to the agency OIG and Agreement Officer responsible for the largest dollar value

contract impacted by the violation.

(2) If the violation relates to an order against a Government-wide acquisition contract, a multi-agency contract, a multiple-award schedule contract such as the Federal Supply Schedule, or any other procurement instrument intended for use by multiple agencies, the contractor shall notify the OIG of the ordering agency and the IG of the agency responsible for the basic contract, and the respective agencies' Agreement Officers.

(3) The disclosure requirement for an individual contract continues until at least 3 years after final payment on the contract.

(4) The Government will safeguard such disclosures in accordance with paragraph (b)(3)(ii) of this clause.

(G) Full cooperation with any Government agencies responsible for audits, investigations, or corrective actions.

(d) Subcontracts.

(1) The CNA shall include the substance of this clause, including this paragraph (d), in subcontracts that have a value in excess of \$5.5 million and a performance period of more than 120 days.

(2) In altering this clause to identify the appropriate parties, all disclosures of violation of the civil False Claims Act or of Federal criminal law shall be directed to the agency Office of the Inspector General, with a copy to the Agreement Officer.

SECTION F – MISCELLANEOUS

- 1. FORCE MAJEURE.** Performance by either party under this Agreement is excused during the period such performance is prevented or delayed by government restrictions (whether with or without valid jurisdiction), war or warlike activity, insurrection or civil disorder, or any other causes similar or dissimilar to the foregoing that are beyond the control of either party and are not foreseeable at the time the Agreement is executed.
- 2. CAPTIONS.** Any captions or headings to the sections of this Agreement are solely for the convenience of the parties hereto, are not part of this Agreement, and are not to be used for the interpretation or determination of the validity hereof.
- 3. COUNTERPARTS.** This Agreement may be executed in counterparts. Facsimile or copied signatures are to be deemed originals.
- 4. ASSIGNMENT.** Neither party hereto may assign this Agreement without the written consent of the other, such consent not to be unreasonably withheld.
- 5. ENTIRE AGREEMENT.** This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof, and supersedes all pre-existing agreements and understandings between them with respect thereto.
- 6. NATURE OF RELATIONSHIP.** Nothing in this Agreement is intended or is to be deemed to create a partnership or joint venture between the parties.
- 7. NO WAIVER.** No waiver or modification of any of the terms of this Agreement will be valid unless in writing and agreed to by both parties. No waiver by either party of a breach hereof or default hereunder will be deemed a waiver by such party of any subsequent breach or default.
- 8. REPRESENTATION OF AUTHORITY OF PARTIES/SIGNATORIES.** Each person signing this Agreement represents and warrants that he or she is duly authorized as the representative for his or her respective party and has legal capacity to execute this Agreement. Further, each party represents and warrants to the other that upon the execution of this Agreement, the party enters into this Agreement of its own free will and volition and was not coerced nor under duress at the time of executing this Agreement. The parties, by signature herein affirm that this Agreement is a valid and legal agreement and binding on such parties and enforceable with its terms.
- 9. GOVERNING LAW.** Federal laws of United States will apply to this Agreement.
- 10. APPROVALS.** The effective date of this Agreement is the last date of signature below.

SECTION G – LIST OF ATTACHMENTS

Attachment 1	Deliverables Schedule
Attachment 2	Quality Assurance Surveillance Plan (QASP)
Attachment 3	List of Regulations and Policies
Attachment 4	Definitions and Terms
Attachment 5	Acronyms
Attachment 6	AR&C Review Process

Attachment 1 – DELIVERABLES SCHEDULE

*NOTE: All deliverables should be by electronic mail to: SAdeliverables@AbilityOne.gov
If a deliverable due date falls on a weekend or government holiday, the CNA shall submit the deliverable the next business day.*

Task Requirement/Deliverable	PWS Ref	Due Date	Submit to
Annual Commercial Lines of Business Report**	B.5	Annually, as part of the 4 th quarter report*	Commission Staff – Program Management Office (PMO) & Contracts & Pricing (C&P)
Annual Employment Growth Plan**	3.1	Annually, no later than September 1 each succeeding year	Commission Staff – Director of Operations (DOO)
Employment Growth Plan Updates/Employment Growth Quarterly Dashboard Reports/Pipeline Report**	3.1	Quarterly, as part of the quarterly report*	Commission Staff – DOO
Mandatory Disclosures	3.2.1	Within five (5) business days of notice of violation	Commission Staff – General Counsel (GC)
Annual Board of Directors Disclosure Report**	3.2.2	No later than July 31, or within thirty (30) days of any change.	Commission Staff – GC
Annual Internal Control Reporting**	3.2.3.1	Annually, no later than September 1	Commission Staff – PMO, C&P, and Pricing
Financial Statement Audit Report**	3.2.3.2	Annually, no later than February 15	Commission Staff – Deputy Director of Business Operations (Pricing) and GC

Ad-Hoc In-Process Reviews (IPR)	3.2.4	No later than 30 days after date of Commission's request	Commission Staff – PMO
Annual MOA/MOU Report**	3.2.4.1	Annually, no later than January 31	Commission Staff – Director of Policy and Programs (DPP)
Reserve Policy**	3.2.4.2.2	Annually, no later than December 31 of each year	Commission Staff – Deputy Director of Business Operations (Pricing)
Annual AbilityOne Expenditures Report**	3.2.4.2.3	Annually, no later than September 1	Commission Staff – Deputy Director of Business Operations (Pricing), and GC
Published Allocation and Recommendation Policy and Procedures	3.2.5	No later than January 31, beginning in 2020, and every three (3) years thereafter	Commission Staff – DOO
Annual Allocation and Recommendation Report**	3.2.5	Annually no later than January 31 of each year	Commission Staff – DOO
QWE Participation Statistics**	3.2.6	Annually, ten (10) business days prior to the QWE Steering Group Meetings and quarterly, as part of the quarterly report*	Commission Staff – DOO
NPA Recommendation Process documents	3.2.7.2	Within ten (10) business days of Commission Request	Commission Staff – DOO
Complex Project Feasibility Analysis	3.2.7.3	As required	Commission Staff – DOO
Proposed Additions to the Procurement List	3.2.7.4	No later than 120 days prior to the start of the service project period of performance	Commission Staff – DOO

Changes to the Procurement List	3.2.7.5	As Required	Commission Staff – DOO
NPA Performance Improvement Plan (PIP)	3.2.7.6	Within ten (10) business days of initiating or terminating PIP	Commission Staff – DOO
Co-Brand Report**	3.2.7.7	Quarterly, no later than fifteen (15) days after the end of each quarter	Commission Staff – DOO, Deputy Director (DD, Business and PL Ops)
Replacement Products Report**	3.2.7.8	Quarterly, no later than fifteen (15) days after the end of each quarter	Commission Staff – DOO, Deputy Director (DD, Business and PL Ops)
Manufacturing and Development (M&D) Report**	3.2.7.9	Quarterly, no later than fifteen (15) days after the end of each quarter	Commission Staff – DOO
Fair Market Price (FMP) Documentation and Recommendations	3.2.8	At least ten (10) business days prior to the anticipated FMP effective date	Commission Staff – Deputy Director Business Operations
Quarterly FMP Service Project Reports**	3.2.8.1	Within fifteen (15) business days of the data extract being released	Commission Staff – Pricing and Operations
Project-Level Information	3.2.9	Within ten (10) business days of request	Commission Staff – DOO
Toll Free Number Log**	3.2.10	No later than the 10 th of each month	Commission Staff – DOO
Annual Efficiency and Cost Savings Report**	3.2.11	Annually, as part of the 4 th quarter report*	Commission Staff – DOO, PMO, & C&P
NPA Regulatory Assistance Visits Post-Visit Reports	3.3.1.3	Within ten (10) business days of such visits	Commission Staff – DOC

Fiscal Year Regulatory Review List**	3.3.1.3	Annually, no later than September 1	Commission Staff – DOC
End of year Regulatory Review Analysis**	3.3.1.3	Annually, no later than January 31	Commission Staff – DOC
Supplemental Compliance Visit Report Corrective Actions Close Out	3.3.1.3	Within ten (10) business days of receipt of documentation from the NPA attesting to completion of the corrective action.	Commission Staff – DOC
Phase-In Report**	3.3.1.4	Quarterly, as part of the quarterly report*	Commission Staff – DOC
List of Prime Contracts and supporting documentation	3.3.1.5	Annually, no later than October 31	Commission Staff – DOO
Overall Direct Labor Hour Ratio Report**	3.3.1.6	Quarterly, as part of the quarterly report*	Commission Staff – DOC
Form 401 or 402	3.3.2.1	Within ten (10) business days of designation	Commission Staff – DOC & GC
Annual Representations and Certifications (AR&C)	3.3.2.2	Annually, no later than December 1	Commission Staff – DOC
AR&C EoY Analysis**	3.3.2.2	Annually, no later than December 1	Commission Staff – DOC
Data Extract of AR&C	3.3.2.2	Annually, no later than December 1	Commission Staff – DOC
NPA Risk & Financial Assessment Report**	3.3.2.3	Within ten (10) business days after completion of Commission request	Deputy Director – Business Operations
Training Reports**	3.3.3	Annually, no later than January 31 with highlights in Quarterly reports	Commission Staff – Senior Advisor

Significant Meeting Notification	3.4.1.1	At least ten (10) business days in advance of meeting	Commission Staff – Senior Advisor
Strategic Communications Annual Plan**	3.4.1.2	Annually, no later than September 1	Commission Staff – Senior Advisor
Strategic Communications Audit Report	3.4.1.5.3	As Required	Commission Staff – Senior Advisor
Strategic Communications Quarterly Activities Report**	3.4.1.5.4	Quarterly as part of the quarterly report*	Commission Staff – Senior Advisor
Strategic Communications Annual Activities Report**	3.4.1.5.5	Annually, no later than January 31	Commission Staff – Senior Advisor
Proposed annual calendar of all AbilityOne Program ad placement**	3.4.1.6.1	No later than September 1 and subject to quarterly review	Commission Staff – Senior Advisor
Market Research and Analysis Surveys**	3.4.1.6.2	Quarterly as part of the quarterly report*	Commission Staff – Senior Advisor
Federal Customer and AbilityOne Employee Surveys**	3.4.1.6.2	Quarterly as part of the quarterly report*	Commission Staff – Senior Advisor
Quarterly CNA Fees and Expenditures Reports**	4.1 and 4.2	Within twenty-nine (29) days after the end of each FY Quarter	Commission Staff – (Congress)
Program Fee Expenditure Treatment and Reporting Report**	4.3	Quarterly as part of the quarterly report*	Commission Staff – C&P, Pricing
Initial Quality Control Plan**	5.0	No later than 30 days after effective date of agreement	Commission Staff – All Directors including DED
Quality Control Inspection Report	5.1	No later than ten (10) days after requested	Commission Staff – DOC

*Quarterly Reports are due 45 days after the completion of 1st, 2nd, and 3rd quarters, and 60 days after completion of 4th quarter (February 15, May 15, August 15, and November 30); does not apply to Quarterly CNA Fees and Expenditures Reports required by Congress which shall be submitted within twenty-nine (29) days after the end of each FY Quarter, unless otherwise defined above.

**Reports that will be evaluated for the on-time deliverable metric in accordance with QASP on semi-annual basis.

Attachment 2 – QUALITY ASSURANCE SURVEILLANCE PLAN (QASP)**QASP TABLE OF CONTENTS**

SUBJECT	PARA.	PARAGRAPH
1. Overview	1	1
2. Description of Services	2	2
3. Organizational Structure	3	3
4. Agreement Quality Requirements	4	4
5. QASP Approach	5	5
6. Methods of Surveillance		6
7. QASP Performance Objectives/Standards	7	7
8. Quality Control Compliance	8	8

1: OVERVIEW

1.1: Purpose. The purpose of this QASP is to identify the methods and procedures the Commission will use to ensure the CNA provides the services to the NPAs and accomplishes the AbilityOne Program objectives set forth under this Agreement. This plan will focus on the level of performance required by the PWS; not the methodology or process.

1.2: Intent. Performance requirements will be monitored and evaluated, but the CNA has as much flexibility as possible to develop the most efficient methodology to meet and exceed required standards of performance.

2: DESCRIPTION OF SERVICES

2.1: Program Overview. The CNA shall provide all management, labor, supervision, materials, equipment and supplies to furnish CNA program management services.

2.2: Scope of Work. This is a performance-based agreement. The CNA shall plan, schedule, coordinate, and ensure effective and efficient performance of all services provided. The CNA shall perform the services in a manner that promotes the Federal Government's policies and the Commission's specific objectives as set forth in this Agreement, the JWOD Act and 41 CFR Chapter 51. These performance-based objectives express the Government's requirements in the form of the minimum quality standard to be met.

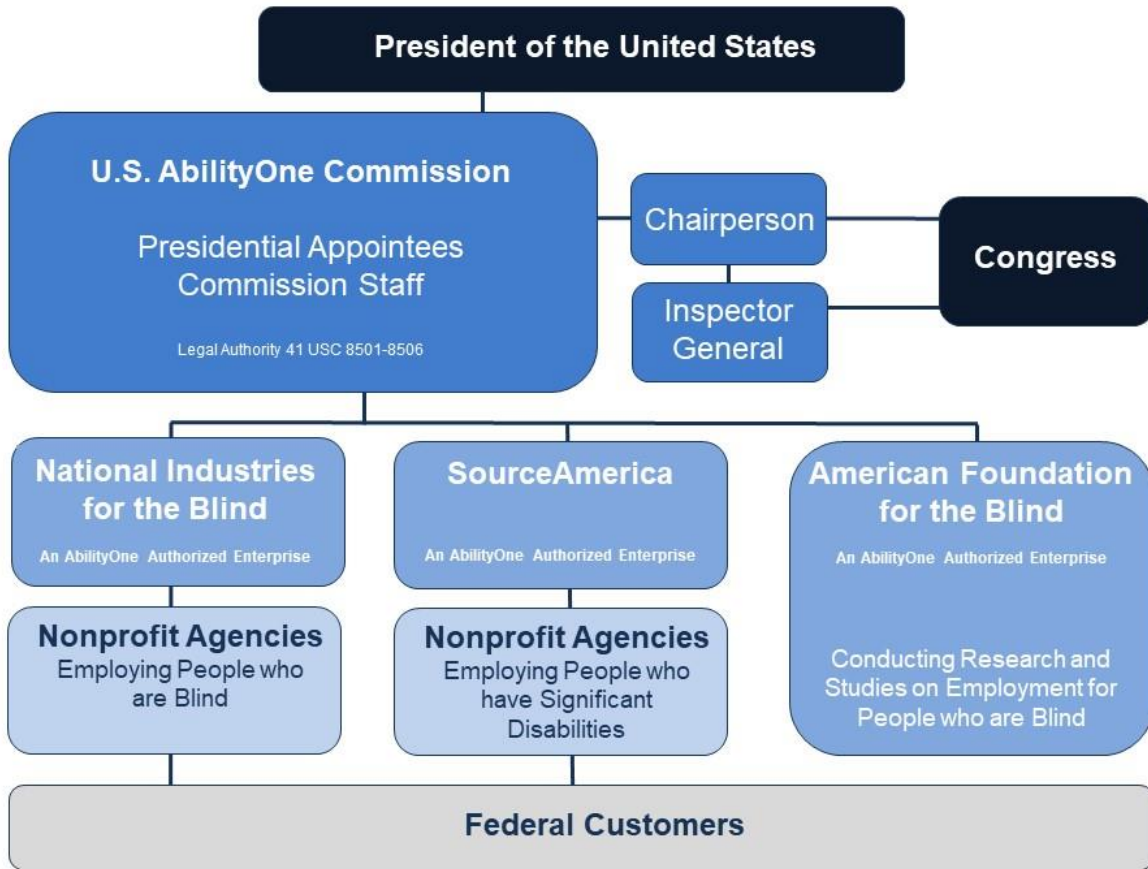
The overall purpose of this effort is to increase employment and training opportunities for persons who are blind or have other significant disabilities through the delivery of products and services to the Federal Government in accordance with the JWOD Act.

High value is associated with sustaining and increasing current employment levels and developing and executing new lines of business in the AbilityOne Program that also increase new employment opportunities.

Key Performance Indicators (KPIs) of this agreement are:

- Employment Growth
- Program administration, Oversight, and Integrity
- NPA Support, Assistance, and Development
- Strategic Communications

3: ORGANIZATIONAL STRUCTURE



4: AGREEMENT QUALITY REQUIREMENTS

4.1: Quality System. The CNA's quality requirements are defined in Section C, paragraph 6.0 of the Performance Work Statement. The CNA shall establish, maintain, and implement a QCP that encompasses all aspects of the agreement.

5: QASP APPROACH

5.1: Purpose. This Quality Assurance Surveillance Plan (QASP) provides a systematic method to evaluate performance for the stated contract. This QASP explains the following:

- What will be monitored
- How monitoring will take place
- Who will conduct the monitoring
- How monitoring efforts and results will be documented

This QASP does not detail how the CNA accomplishes the work. Rather, the QASP is created

with the premise that the CNA is responsible for management and quality control actions to meet the terms of the agreement. It is the Commission's responsibility to be objective, fair, and consistent in evaluating performance.

This QASP is a "living document" and the Commission may review and revise it on a regular basis. However, the Commission shall coordinate changes with the CNA. Updates shall ensure that the QASP remains a valid, useful, and enforceable document. Copies of the original QASP and revisions shall be provided to the CNA and Commission officials implementing surveillance activities.

Various methods exist to monitor performance. The Commission shall use the surveillance methods listed below in the administration of this QASP.

It is important to define the distinction between the QCP and the QASP. The CNA is responsible for its QCP and is responsible for management and quality control action necessary to meet the quality standards set forth by this Agreement. The QASP is developed to define the Commission's surveillance of the CNA's performance in executing the requirements within the Agreement ensuring the CNA delivers the services and achieves the outcomes expected in this Agreement. The Commission is responsible for implementing this QASP and the CNA is responsible for implementing its QCP to meet the quality levels established in this Agreement.

5.2: Surveillance Approach. Various methods exist to monitor performance. The Commission will use the surveillance methods listed below in the administration of this QASP.

PERIODIC INSPECTION. (Uses a comprehensive evaluation of selected outputs. Inspections may be scheduled [Daily, Weekly, Monthly, Quarterly, or annually] or unscheduled, as required.) Periodic inspections are intended to monitor:

- Employment Growth Plan and Progress
- Net Employment Hours Growth
- Upward Mobility (Promotions) and Competitive Placement
- PL Transactions and Timeliness
- Timely PL Addition Requests
- PL Service Pricing Updates (base year element only)
- Producing NPAs' Compliance with AbilityOne Regulatory Requirements
- Training

USER SURVEY. (Combines elements of validated user complaints and random sampling. Random survey is conducted to solicit user satisfaction. Appropriate for high quantity activities that have historically been satisfactory. May also generate periodic and 100% inspections.) User Surveys are intended to monitor:

- NPAs' Training Satisfaction

100% INSPECTION. (Evaluates all outputs. Most applicable to small quantity, but highly important services. May be used where there are written deliverables and stringent requirements such as tasks required by law, safety, or security.) 100% Inspection is intended to monitor:

- Allocation and Recommendation Report
- Ethical Integrity
- Efficiency and Cost Savings
- PL Service Pricing Maintenance
- CNA Prime Phase-Out/NPA Phase-In
- Strategic Communications

Surveillance results may be used as the basis for Commission actions related to performance.

RATINGS: Metrics and methods are designed to determine if performance exceeds, meets, or does not meet a given standard and acceptable quality level. A rating scale shall be used to determine a positive, neutral, or negative outcome. The following ratings shall be used:

EXCEPTIONAL:	Performance significantly exceeds agreement requirements to the Government’s benefit.
GOOD:	Performance exceeds agreement requirements to the Government’s benefit.
SATISFACTORY:	Performance meets agreement requirements.
UNSATISFACTORY:	Performance does not meet agreement requirements.

To facilitate the surveillance of the CNA quality plan, the Commission will verify CNA compliance with designated Performance Objectives. The specific procedures to be followed in verifying the Performance Objectives are delineated in this plan.

5.3: QASP Annual Review. The Commission will review QASP Performance Objectives, assess their applicability and make changes as needed. This review will be accomplished annually.

5.5: Surveillance Documentation. Surveillance documentation must be maintained by the Commission to capture surveillance and assessment conducted relevant to the four (4) key performance indicators. The surveillance documentation must contain the results of all surveillance assessments and may contain any other sections or information that the Commission finds useful.

5.5.1: ACTIVITY LOG. The Commission will prepare a chronological log of CNA actions taken in the accomplishment of assigned performance requirements. The purpose of this log is to provide a brief synopsis of an inspection of CNA provided services or a meeting or conversation with the CNA regarding PWS performance in a given functional

area. Documentation that supports activity log entries is maintained in the RECORDS section of the surveillance folder.

5.5.2: RECORDS. The Commission will maintain any documentation associated with discrepancy reports (both active and resolved), relevant correspondence, and/or letters of interpretation of this Agreement. The CNA shall maintain records that captures all activities relevant to its QCP and actions taken to resolve discrepancies.

5.6: Deficiency Identification. Effective CNA surveillance relies on two methods for identification of unacceptable performance – CNA Identified Discrepancies and Commission Identified Discrepancies. When discrepancies are identified, the Commission and the CNA shall develop a corrective action and ensure necessary actions are completed.

6: METHODS OF SURVEILLANCE

Each Performance Objective below will have unique quality standards and surveillance methodology. Enclosure 1 will be used to ensure consistent, timely, and accurate collection of CNA performance data for each of the defined performance objectives.

7: QASP PERFORMANCE OBJECTIVES/STANDARDS (See Enclosure 1)

The Commission will base performance assessments on both objective and subjective data and information used for evaluation, which will be shared with the CNA. One of the primary goals of the assessment process is to establish a performance and feedback process that supports successful execution of this Agreement. Each Performance Objective includes a Commission determined Performance Standard and the resource that is used to perform the verification.

8: QUALITY CONTROL COMPLIANCE

8.1: Quality Control Compliance. The Commission will evaluate the CNA's QCP semiannually through review of quality records and interview of CNA personnel involved in the quality control process.

8.1.1: The Commission will consider the QCP satisfactory if no more than two (2) findings are identified by the Commission per quarter.

8.1.2: The Commission will utilize the following method of surveillance:

8.1.2.1: Review the CNA's audit and inspection records for the nature and number of inspections conducted, the number and type of deficiencies found and the nature of corrective action taken.

8.1.2.2: Review the CNA's quality status reports to ensure all requirements of the QCP have been complied with.

8.2 Definition of Findings

8.2.1: Finding. A Finding is defined as any Commission identified noncompliance with Agreement requirements that specifies that an activity or action did not take place. The Commission will document in writing any and all findings of noncompliance with this Agreement and will afford the CNA the opportunity to work with the Commission to address any such findings.

Attachment 3 – LIST OF LAWS, REGULATIONS, AND POLICIES

The following regulations and policies are documents the CNA shall follow when developing their processes and procedures for performing work under the AbilityOne Program and in accordance with this agreement:

1. 41 U.S.C. Chapter 85
2. 41 C.F.R. Chapter 51
3. Public Law 114-113 2016, Consolidated Appropriations Act, 2016
4. Commission Policies

Attachment 4 – DEFINITIONS AND TERMS

Term	Definition
<i>AbilityOne Program</i>	The program authorized by the Javits-Wagner-O’Day Act to increase employment and training opportunities for persons who are blind or have other severe disabilities through Government purchasing of commodities and services from NPAs employing these persons.
<i>Agreement Officer</i>	Commission Person with the authority to execute, administer, and/or terminate this Agreement, and make related determinations and findings.
<i>Blind</i>	An individual or class of individuals whose central visual acuity does not exceed 20/200 in the better eye with correcting lenses or whose visual acuity, if better than 20/200, is accompanied by a limit to the field of vision in the better eye to such a degree that its widest diameter subtends an angle no greater than 20 degrees.
<i>Central nonprofit agency (CNA)</i>	An agency organized under the laws of the United States or of any State, designated in accordance with the Javits-Wagner O’Day Act, operating in the interest of the blind or persons with other severe disabilities, the net income of which does not inure in whole or in part to the benefit of any shareholder or other individual, and designated by the Commission to facilitate the distribution (by direct allocation, subcontract, or any other means) of orders of the Government for commodities and services on the PL among NPAs employing persons who are blind or have other severe disabilities, to provide information required by the Commission to implement the AbilityOne Program, and to otherwise assist the Commission in administering these regulations as set forth herein by the Commission.
<i>Commission</i>	The Committee for Purchase From People Who Are Blind or Severely Disabled is the federal agency which administers the AbilityOne Program. NOTE: The agency began operating as the U.S. AbilityOne Commission effective October 1, 2011.

Term	Definition
<i>Complex Project</i>	A proposed PL addition that requires an advance feasibility assessment with the Commission staff, due to potential risks or high visibility. Complex projects may include, but are not limited to, annual values above \$5 million, phase-in requests that begin with a direct labor ratio below 50%, multiple NPA prime/subcontractor relationships, or non-traditional lines of business for the AbilityOne Program.
<i>Contracting activity</i>	Any element of an entity of the Government that has responsibility for identifying and/or procuring Government requirements for commodities or services. Components of a contracting activity, such as a contracting office and an ordering office, are incorporated in this definition, which includes all offices within the definitions of “contracting activity,” “contracting office,” and “agreement administration office” contained in the Federal Acquisition Regulation, 48 CFR § 2.101, Definitions.
<i>Customer</i>	Federal Government agency purchasing products or services listed on the Commission’s PL.
<i>Direct labor</i>	All work required for preparation, processing, and packing of a commodity or work directly related to the performance of a service, but not supervision, administration, inspection or shipping.
<i>Entity of the Government</i>	Any entity of the legislative branch or the judicial branch, any executive agency, military department, Government corporation, or independent establishment, the U.S. Postal Service, and any non-appropriated fund instrumentality under the jurisdiction of the Armed Forces.
<i>Federal agency</i>	See <i>Entity of the Government</i>
<i>Federal fiscal year</i>	The 12-month period beginning on October 1 of each year.
<i>Government</i>	See <i>Entity of the Government</i>
<i>Interested person or Interested party</i>	An individual or legal entity affected by a proposed addition of a commodity or service to the PL or a deletion from it.

Term	Definition
<i>Military resale commodities</i>	Commodities on the PL sold for the private, individual use of authorized patrons of Armed Forces commissaries and exchanges, or like activities of other Government departments and agencies.
<i>Nonprofit agency (NPA)</i>	An organization organized and operated under the laws of the United States or any State, exclusively for an Internal Revenue Code-defined exempt purpose, and none of its earnings may inure to any private shareholder or individual. See Qualified NPA.
<i>Other severely disabled and Severely disabled individuals</i> (hereinafter persons with significant disabilities)	<p>A person (other than a blind person) who has a significant physical or mental impairment (a residual, limiting condition resulting from an injury, disease, or congenital defect) which limits the person's functional capabilities (mobility, communication, self-care, self-direction, work tolerance or work skills) that the individual is unable to engage in normal competitive employment over an extended period of time.</p> <p>(1) Capability for normal competitive employment shall be determined from information developed by an ongoing evaluation program conducted by or for the NPA and shall include, as a minimum, a preadmission evaluation and a reevaluation at least annually of each individual's capability for normal competitive employment.</p> <p>(2) A person with a significant mental or physical impairment who is able to engage in normal competitive employment because the impairment has been overcome or the condition has been substantially corrected is not “other significantly disabled” within the meaning of the definition.</p> <p>In correspondence and policy, the term “significant disability” is synonymous with the term “severe disability” as defined in 41 U.S.C. § 8501 and the applicable regulations.</p>
<i>Personal Conflict of Interest</i>	<p>A situation in which a covered employee has a material financial interest, personal activity, or relationship that could impair the employee’s ability to act impartially and perform required fiduciary duties. (A de minimis interest that would not “impair the employee’s ability to act impartially” is not covered under this definition.)</p> <p>(1) Among the sources of personal conflicts of interest are—</p>

Term	Definition
	<p>(i) Financial interests of the covered employee, of close family members, or of other members of the covered employee's household;</p> <p>(ii) Other employment or financial relationships (including seeking or negotiating for prospective employment or business for the covered employee, close family members or other members of the covered employee's household); and</p> <p>(iii) Gifts, including travel.</p>
<i>Procurement List</i>	A list of commodities (including military resale commodities) and services the Commission has determined suitable to be furnished to the Government by NPAs for the blind or NPAs employing persons with significant disabilities pursuant to the JWOD Act and associated regulations.
<i>Program Fee (also known as, AbilityOne Program Fee or CNA Fee)</i>	Program Fee is the maximum fee authorized to be collected that is directly generated and/or earned by the CNA in the performance of this Agreement consistent with the JWOD Act, 41 U.S.C. Chapter 85, and implementing regulations, 41 C.F.R. Chapter 51. This does not preclude the CNA from collecting any and all additional payments for work performed by the CNA under this Agreement and/or in accordance with relevant statutory and regulatory requirements.
<i>Qualified nonprofit agency</i>	An agency organized under the laws of the United States or any State, operating in the interests of blind individuals or individuals with significant disabilities (who may or may not also be blind), and the net income of which does not inure in whole or in part to the benefit of any shareholder or other individual; which applies for and is accepted for initial qualification and maintains such qualification in the AbilityOne Program pursuant to 41 CFR § 51-3 and -4; and which complies with applicable occupational health and safety standards prescribed by the Secretary of Labor; and which in furnishing commodities and services (whether or not the commodities or services are procured under these regulations) during the fiscal year employs blind individuals or individuals with significant disabilities (including blind) for not less than 75 percent of the work-hours of direct labor required to furnish such commodities or services.

Term	Definition
<i>Significantly Disabled individual or persons with a significant disability</i>	<p>A person other than a blind person who has a significant physical or mental impairment (a residual, limiting condition resulting from an injury, disease, or congenital defect) which so limits the person's functional capabilities (mobility, communication, self-care, self-direction, work tolerance or work skills) that the individual is unable to engage in normal competitive employment over an extended period of time.</p> <p>(1) Capability for normal competitive employment shall be determined from information developed by an ongoing evaluation program conducted by or for the NPA and shall include, as a minimum, a preadmission evaluation and a reevaluation at least annually of each individual's capability for normal competitive employment.</p> <p>(2) A person with a significant mental or physical impairment who is able to engage in normal competitive employment because the impairment has been overcome or the condition has been substantially corrected is not “other significantly disabled” within the meaning of the definition.</p> <p>In correspondence and policy, the term “significant disability” is synonymous with the term “severe disability” as defined in 41 U.S.C. § 8501 and the applicable regulations.</p>
<i>State</i>	<p>The 50 States, the District of Columbia, the Commonwealth of Puerto Rico, the Virgin Islands, Guam, American Samoa, the Commonwealth of the Northern Mariana Islands, and any territory remaining under the jurisdiction of the Trust Territory of the Pacific Islands.</p>
<i>U.S. AbilityOne Commission</i>	<p>Operating name of the Committee for Purchase From People Who Are Blind or Severely Disabled</p>

Attachment 5 – ACRONYMS

Acronym	Definition
AFDO	Award Fee Determination Office
AFRB	Award Fee Review Board
AQL	Acceptable Quality Level
CNA	Central Nonprofit Agency
EOY	End of Year
JWOD	Javits-Wagner-O’Day Act
NIB	National Industries for the Blind
NISH	NISH—Creating Employment Opportunities For People With Significant Disabilities, now operating as SourceAmerica
NPA	Nonprofit Agency
PL	Procurement List
QCP	Quality Control Plan

Attachment 6 – AR&C Review Process



Annual Reps and Certs Review and Analysis Methodology

SourceAmerica uses good faith efforts to review the data extract of the NPA’s self-reported data in accordance with the parameters as defined in the Cooperative Agreement PWS, Section 3.3.2.2

SourceAmerica’s review methodology includes a review of each form for completeness and required signatures. The review also includes the below data calculations, comparisons, and trend analysis.

Data Points, Calculations, and Review Activities

56 Data Points:

Overall Agency Blind and Significantly Disabled (SD) Hours	Overall Sighted and Non-Disabled Hours	Overall Total Hours	Overall Direct Labor Ratio	Overall Blind Only Workers
Overall Blind and SD Workers	AbilityOne Blind and SD Hours Products	AbilityOne Blind and SD Hours Services	AbilityOne Blind and SD Hours Combined	AbilityOne Non-Disabled Hours Products
AbilityOne Non-Disabled Hours Services	AbilityOne Non-Disabled Hours Combined	Total AbilityOne Hours Products	Total AbilityOne Hours Services	Total AbilityOne Hours Combined
AbilityOne Direct Labor Ratio Products	AbilityOne Direct Labor Ratio Services	AbilityOne Direct Labor Ratio Combined	AbilityOne Blind Workers Products	AbilityOne Blind Workers Services
AbilityOne Blind Workers Combined	AbilityOne Blind and SD Workers Products	AbilityOne Blind and SD Workers Services	AbilityOne Blind and SD Workers Combined	AbilityOne Wages Products
AbilityOne Wages Services	AbilityOne Wages Combined	AbilityOne Competitive Placements	Non-AbilityOne Competitive Placements	Direct Competitive Placements
Total Competitive Placements	AbilityOne Supported Placements	Non-AbilityOne Supported Placements	Direct Supported Placements	Total Supported Placements
AbilityOne Non-Supervisor Promotions	Non-AbilityOne Non-Supervisory Promotions	Total Non-Supervisory Promotions	AbilityOne Supervisory Promotions	Non-AbilityOne Supervisory Promotions
Total Supervisory Promotions	Sales Military Retail Total	AbilityOne Sales Products	AbilityOne Sales Services	Total AbilityOne Sales
BSC Sales	Non-AbilityOne Federal Sales	Other Nonprofit Agency Sales	Total Agency Sales	Overall Blind and SD Veterans
AbilityOne Blind or SD Veterans Products	AbilityOne Blind or SD Veterans Services	AbilityOne Blind or SD Veterans Combined	AbilityOne Wages for Veterans Products	AbilityOne Wages for Veterans Services
AbilityOne Wages for Veterans Combined	-	-	-	-

**18 Calculations:**

Total AbilityOne Blind or SD Workers Products	Total AbilityOne Blind or SD Workers Services	Total AbilityOne Blind or SD Workers Combined	Average Hourly Wage Products	Average Hourly Wage Services
Average Hourly Wage Combined	Average Hours Worked Products	Average Hours Worked Services	Average Hours Worked Combined	Average Hours Worked per Week Products
Average Hours Worked per Week Services	Average Hours Worked per Week Combined	Total AbilityOne Placed	Total Non-AbilityOne Placed	Total Direct Placements
Combined Total Placements	Total AbilityOne Product Sales (MR+Products)	AbilityOne Sales including BSC	-	-

Good Faith Efforts

To ensure data consistency throughout the NPA's self-reporting, the following five (5) activities are completed as part of SourceAmerica's good faith efforts:

1. Average Hours Worked
2. AbilityOne Hours, People, Wages, and Sales
3. Product and Services Totals
4. BSC Sales
5. Overall Agency verses AbilityOne Totals

5-Year Trend Analysis

SourceAmerica presents trend data covering a 5-year timespan. The following data points are represented:

- AbilityOne Producing NPAs
- NPAs Reporting Below the Required 75 Percent Ratio
- AbilityOne Blind and Severely Disabled Hours
- Non-AbilityOne Hours
- AbilityOne Average Hours Worked per Person
- AbilityOne Wages (total AbilityOne wages earned by and the hourly wage paid to individuals with significant disabilities employed on AbilityOne contracts)
- AbilityOne Employment History
- AbilityOne Employment Growth Rate
- Total Non-Supervisory Promotions
- AbilityOne and Non-AbilityOne Non-Supervisory Promotions
- Total Supervisory Promotions
- AbilityOne and Non-AbilityOne Supervisory Promotions
- Total AbilityOne Placements
- AbilityOne Supported Placements
- AbilityOne Competitive Placements
- Average Number of Combined Placements per Agency
- Total Agency Sales
- Total AbilityOne Sales



SourceAmerica also presents comparative trend data between Products and Services. The following data points are represented:

- AbilityOne Hours
- AbilityOne Employment
- AbilityOne Average Wages
- AbilityOne Sales

Comparative Data

To successfully complete a review of NPA self-reported data, SourceAmerica reviews 8 key data points (1 data point for Products and Services each). Each data point was reviewed individually per NPA. None of the comparative data points were analyzed in cumulative totals representing all NPAs.

The 8 comparative key data points included representation from both Products and Services in the following four areas: 1) AbilityOne Blind and Significant Disabled Hours; 2) AbilityOne Blind and Significant Disabled Workers; 3) AbilityOne Wages; and 4) AbilityOne Sales.