

SeaPort NxG

U.S. AbilityOne Commission Quarterly Public Meeting

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28 January 2026



- SeaPort is the Department of the Navy's (DON's) contract vehicle for the procurement of engineering and professional support services
- SeaPort refers to a set of Indefinite Delivery Indefinite Quantity (IDIQ) Multiple Award Contracts (MACs).
 - Currently over 2,000 Prime Contractors
 - 85% of Prime Contractors are Small Business

- Fair Opportunity to Compete in accordance with FAR 16
 - Nationwide competitions
 - No Direct Ordering or exceptions to Fair Opportunity – 100% competition amongst vendors
- Decentralized ordering – 106 Ordering Offices nationwide across 10 Navy Commands
 - NAVSEA, NAVAIR, NAVWAR, NAVFAC, NAVSUP, USMC - MARCOR and I&L, ONR, NRL, MSC, and SSP
- NMCARS 5237.102 directs the mandatory use of SeaPort to satisfy the functional areas in Annex 22 with a few exceptions.

- NMCARS Annex 22 Functional Areas:
 - Engineering, System Engineering, and Safety and Process Engineering Support
 - Software Engineering, Development, Programming, and Network Support
 - In-Service Engineering, Fleet Introduction, Installation and Checkout and Provisioning Support
 - Measurement Facilities, Range, and Instrumentation Support
 - Interoperability, Test and Evaluation, Trials Support
 - Research and Development Support
 - Modeling, Simulation, Stimulation, and Analysis Support
 - Prototyping, Pre-Production, Model-Making, and Fabrication Support
 - System Design Documentation and Technical Data Support
 - Reliability, Maintainability, and Availability (RM&A) Support
 - Inactivation and Disposal Support
 - Biochemical Engineering Support

- NMCARS Annex 22 Functional Areas:
 - Financial Analysis and Budget Support
 - Quality Assurance (QA) Support
 - Functional and Direct Programmatic Administrative Support
 - Professional Development and Training Support
 - Analytical and Organizational Assessment Support
 - Database Administrators
 - Public Affairs and Multimedia Support
 - Logistics Support
 - Configuration Management (CM) Support
 - Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
 - Computer Systems Analysts

Contract Characteristics

- Five-year Base ordering period w/Five-Year Option
 - Final Ordering date – 01 January 2029
 - Same dollar ceiling and terms and conditions each contract
 - No work at the MAC level – all at Task Order level
- Cost, Fixed or Hybrid CLIN type priced task orders permitted
 - No Time and Material or Undefined orders
- Profit and pass-through are contractually capped at 8.0%
 - There is no cap on escalation at the MAC level.
 - There are no pre-negotiated rates
- Single NAICS (541330) with military exception (\$47M) for all TO solicitations

- 541330 - Engineering Services was chosen as the principal purpose of the MAC is to acquire specialized engineering and acquires over 60% services and labor categories in support of engineering services.
- The general engineering services dollar threshold is \$25.5 million. SeaPort utilizes the Military and Aerospace Equipment and Military Weapons and/or the Marine Engineering and Naval Architecture exceptions which allows our specialized engineering industrial base to grow to the largest NAICS option of \$47 million in revenue before having to classify themselves as a large business.
- This single NAICS selection enables SeaPort to build and maintain strong and skilled industry partners as well as allowing these companies to grow into other competencies organically that may be included in other NAICS but without the reduction in vendor revenue value.

Small Business Strategy

- Maximize Small Business participation through SB Prime awards and socioeconomic set-asides
 - Set-asides must be noted in the Task Order Solicitation
 - Size status determined at order level
- Each TO solicitation is reviewed by the Deputy for Small Business (DSB) for potential set asides and TO subcontracting goals
- MAC Small Business subcontracting goals:
 - 20% of obligated dollars to large businesses will be subcontracted to small business (not per task order)
- Minimum DOD socioeconomic goals:
 - 5% Small Disadvantaged Businesses,
 - 5% Women-Owned Small Businesses,
 - 3% Hub-Zones,
 - 3% Service Disabled Veteran Owned Small Business concerns
- Minimum Subcontracting actuals tracked in the portal for all vendors regardless of size

SeaPort Annual Spend

Fiscal Year	Total Spend	Total SB Spend	SB Spend %	#TO Award Vendors	# TO Award SB Vendors	TO Award SB Vendor %
FY17	\$4,879,237,148	\$2,144,131,479	43.94%	529	412	77.88%
FY18	\$5,478,291,100	\$2,514,287,190	45.89%	522	409	78.35%
FY19	\$5,972,088,584	\$2,904,633,081	48.63%	541	426	78.74%
FY20	\$6,276,233,921	\$2,925,914,499	46.61%	641	501	78.16%
FY21	\$6,425,800,218	\$2,984,720,092	46.45%	713	539	75.60%
FY22	\$6,710,374,727	\$3,137,057,688	46.75%	684	514	75.15%
FY23	\$7,376,283,531	\$3,501,605,923	47.47%	739	559	75.64%
FY24*	\$8,241,952,052	\$2,872,039,473	34.85%	829	509	61.40%

*FY24 includes SeaPort e and NxG task order spend as of 9-30-24

NxG All Time Award Stats

65% of Solicitations are set aside

Set Asides	# Awards
8(a)	63
WOSB	51
SDVOSB	169
HUBZone	8
SB Set Aside	659
Unrestricted	536
Total Orders	1486
Total Award Value	\$52,611,572,305

70% of SeaPort orders are going to SB

Overall Proposal Stats	Numbers
Different Vendors Winning an Award	829
Average # of Proposals Received	4
# of Set Asides	946

Data as of 01/01/19 – 12/09/24. Size representative at time of TO award.

- Must be a MAC holder to be eligible for a prime award
- Rolling Admissions is the process where new vendors can join SeaPort via award of the base MAC
 - No User Fee or minimum spend for Contractors to join SeaPort
 - Scheduled when the vendor base requires new entrants to refresh the competitive pool.
 - Scheduling dependent on market factors such as:
 - Number of Mergers/acquisitions in the vendor base
 - Number of Socio-economic changes within the vendor base
 - Changes to the vendor base general size makeup (not maintaining enough SB for example)
 - Advertised on SAM.gov and proposal requirements do not frequently change from the original solicitation.

- Learn the program and local ordering office's needs
 - Look at past RFPs/RFIs on the opportunities tab in SeaPort or on SAM.gov
 - Offer alternative language or approaches to the Contracting Offices to enhance competition prior to and after new solicitations released
 - Contact the DSB of the local ordering office
 - SeaPort Vendor User guide located under the help icon after logging in has listing of ordering office DSBs
 - Contact DoN OSBP for most recent DSB personnel listing
 - <https://www.secnav.navy.mil/smallbusiness/Pages/Contact-us.aspx>
 - Review Long Range Acquisition Estimates
 - <https://www.secnav.navy.mil/smallbusiness/Pages/lrae.aspx>
 - LRAEs contain SeaPort and non-SeaPort actions

- Learn the Market Place
 - Determine who's performing similar efforts with complimentary capabilities
 - What can you bring as a new entrant to the market – what can you offer that's different than those already performing the work?
- Respond to Sources Sought announcements
 - Quality responses can facilitate set-asides or split awards and serve as a great marketing tool
- Ask questions to the Task Order PCO during Q&A on RFIs and solicitations if requirements are not clear or not encouraging new entrants



BACKUP INFORMATION

SeaPort MAC Procuring Contracting Officer (PCO)

[Seaport EPCO@navy.mil](mailto:Seaport_EPCO@navy.mil)

Questions for the SeaPort MAC PCO regarding specific SeaPort MAC contracts such as size status, ordering period information, vendor name/address/SAMMI-UEI/CAGE Code changes and Rolling Admissions.

SeaPort Functional Helpdesk Support

usn.ncr.sea-00.mbx.seaport-support@us.navy.mil

Contact the Seaport Helpdesk via email when access to the portal is not available – Please input formal Helpdesk tickets when portal access is available for questions concerning technical issues with the Seaport system and functionality.